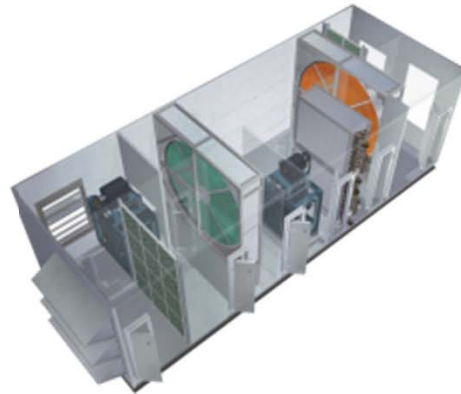


ENERGY-EFFICIENT SYSTEM PROVIDING SUPERIOR IAQ

3FFICIENCY: PINNACLE, NEUTON AND CHILLED BEAMS



3fficiency system components

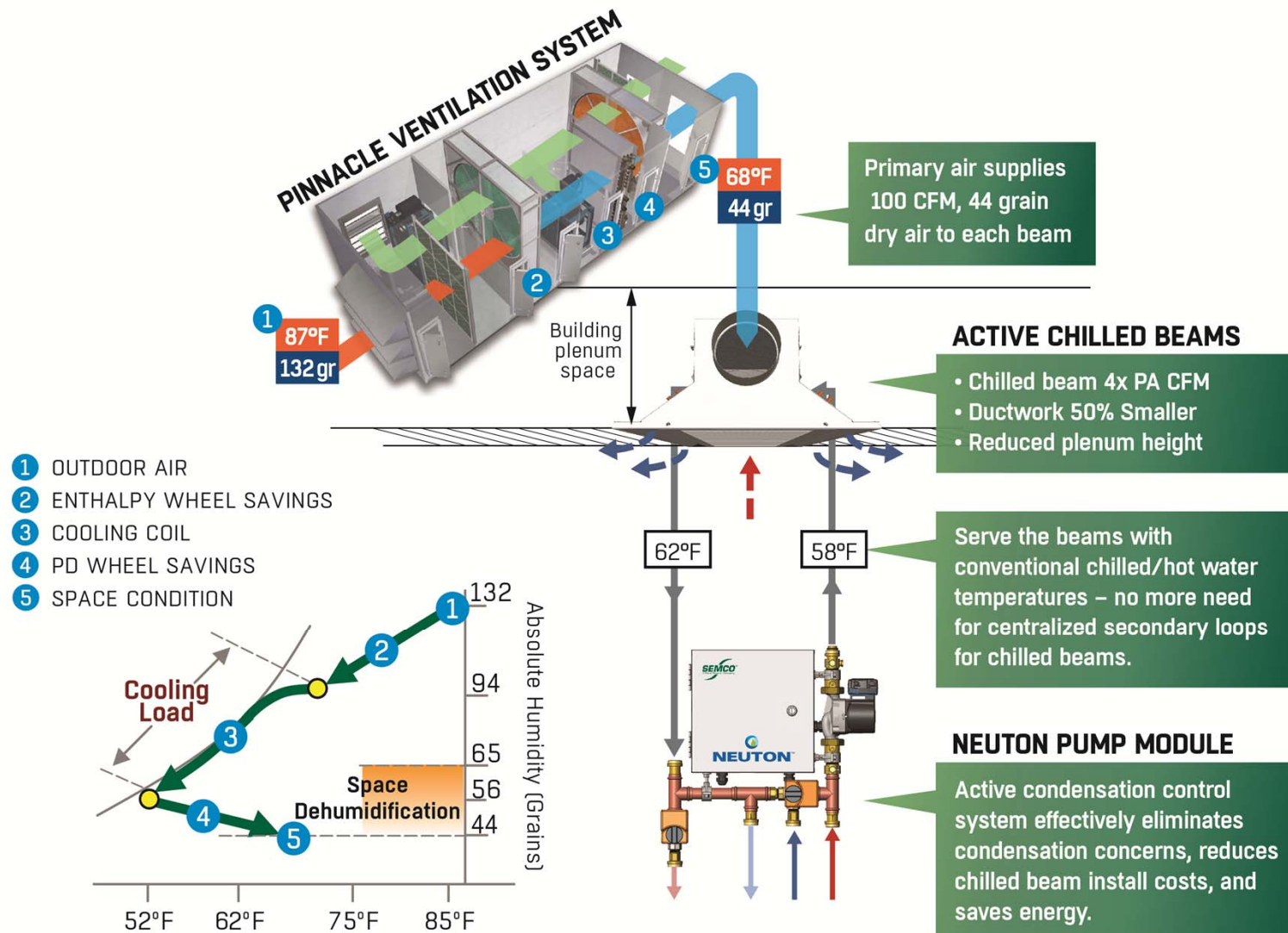


3fficiency™ is the “Pinnacle” of chilled beam systems. The 3 components included in the system package are:

- Pinnacle™ Dedicated Outside Air System (DOAS),
- NEUTON™ Chilled Beam Pump Module, and
- SEMCO Active Chilled Beam line.

The NEUTON pump module manages the water system to allow for a building level occupant control that is superior to all other systems.

Efficiency system



System Configuration

Feature set includes:

1. The outside air portion of the system will be treated by a Pinnacle
2. Each zone has a combination of:
 - a. A chilled beam
 - b. Diffuser
 - c. Return grill
 - d. Temp and humidity sensor
 - e. Opt 2 way valve (if multiple zones are required)
3. Each 1-5 zones will have a NEUTON (See Figure 1)
4. Controls are all native Bacnet

Direct Replacement for VRF

- Efficiency can directly replace Variable Refrigerant Flow (VRF)
- Provides even more savings through the use of a water to water chiller and using the condenser water as the hot water for the system
- No more concerns with ASHRAE 15, refrigerant leaks, or large electrical wire runs
- A whole building **Variable WATER Flow System!**



Did you know most HCFC refrigerants and blends containing HCFCs will be phased out by **2020** because of ozone depletion?

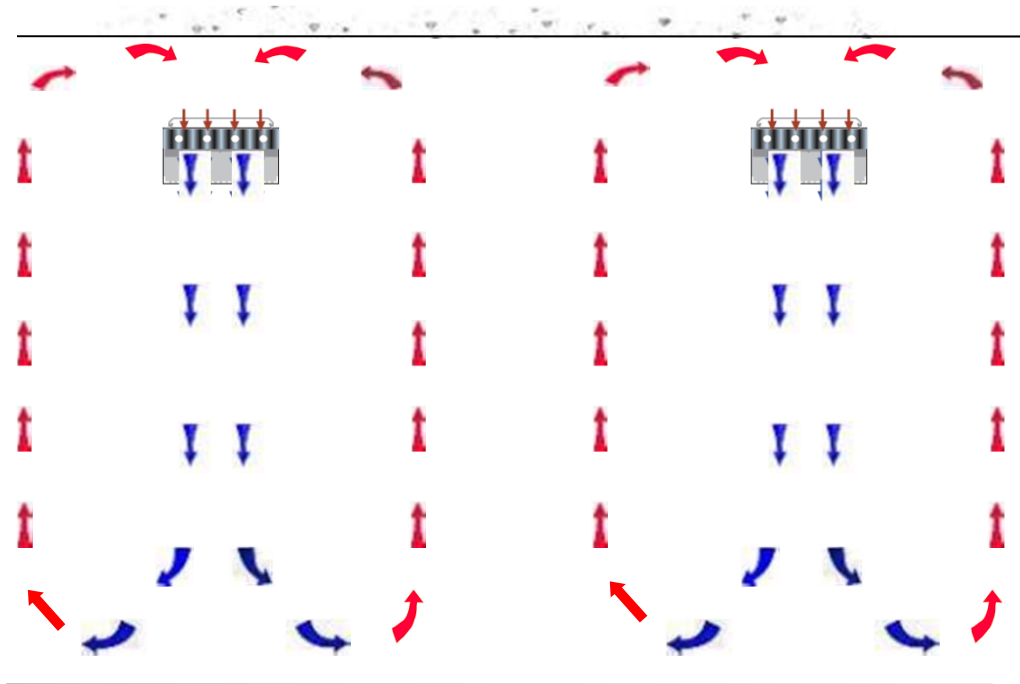
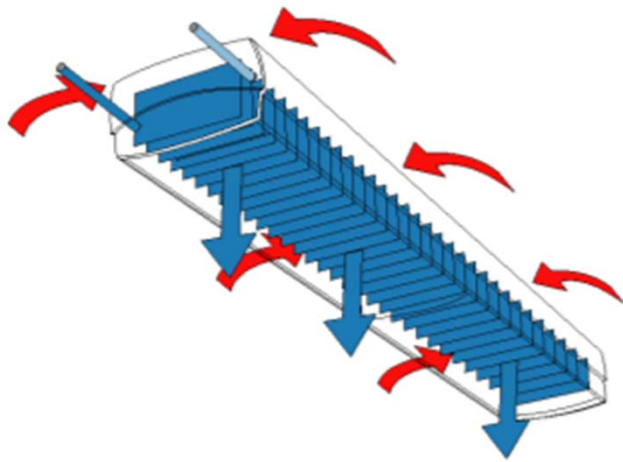
This HVAC obstacle can be avoided by using chilled beams which employ water rather than refrigerants.



CHILLED BEAMS

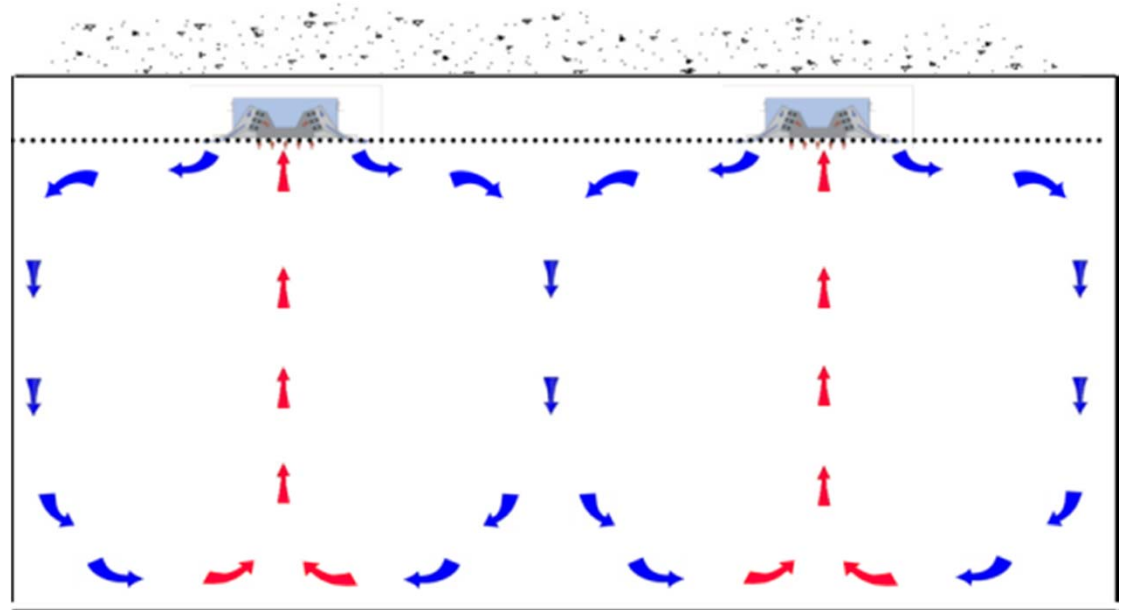
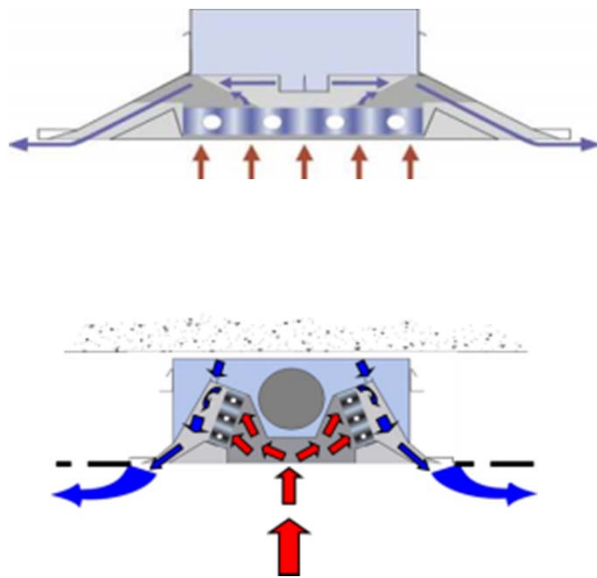
Active and Passive

Passive Chilled Beams



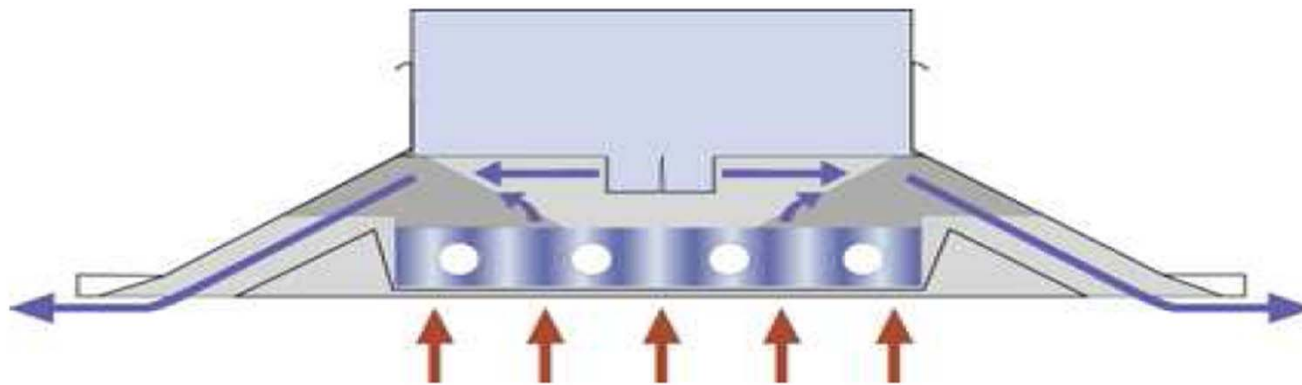
- The << engine >> is the gravity and the density difference between the cold air and the warm air
- Only cooling mode
- The air diffusion isn't controlled and there are risks of draft below the chilled beam
- Passive chilled beams are used only for an additional source of cooling for a specific need.

Active Chilled Beams

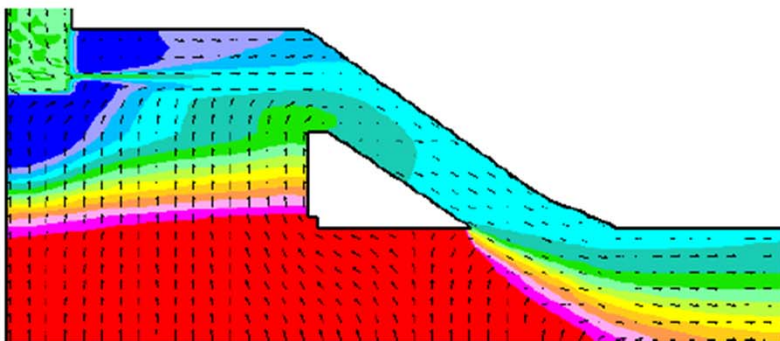


- The « engine » is the induction created by the adjustable slots.
- Cooling and heating mode.
- The fresh air is supplied through the chilled beam.
- Mixing air diffusion into the room so the air velocity is controlled.
- Active chilled beams provide heating, cooling and ventilation with high comfort.

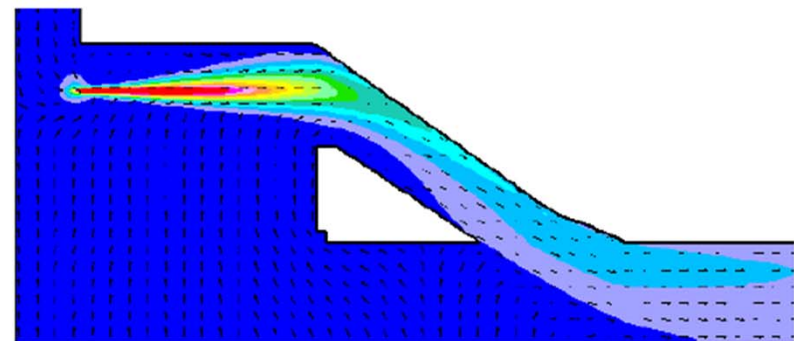
Active Chilled Beams



Temperature profile



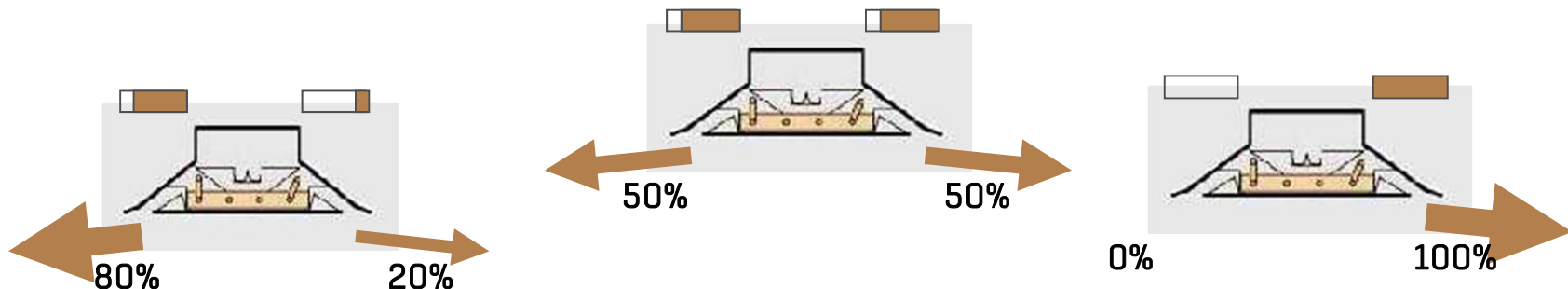
Velocity profile



Comfort Control



- Adjustable induction on site
- Different air distribution available:
 - One way distribution
 - Two way distribution
 - Asymmetric air diffusion
- Chilled beam capacity can be increased or decreased by slot adjustment
- No tools required



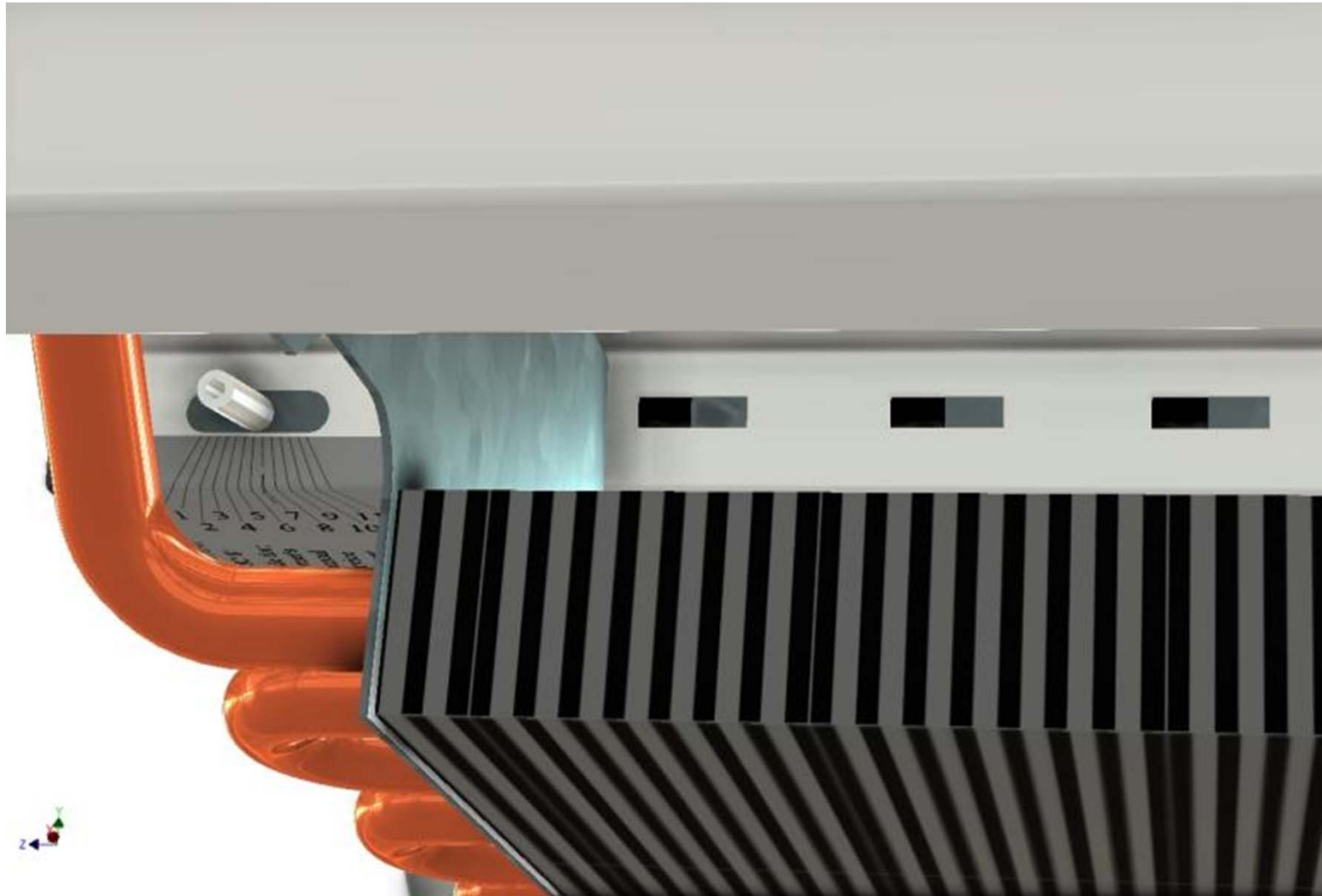
IQHC Air Slider Label



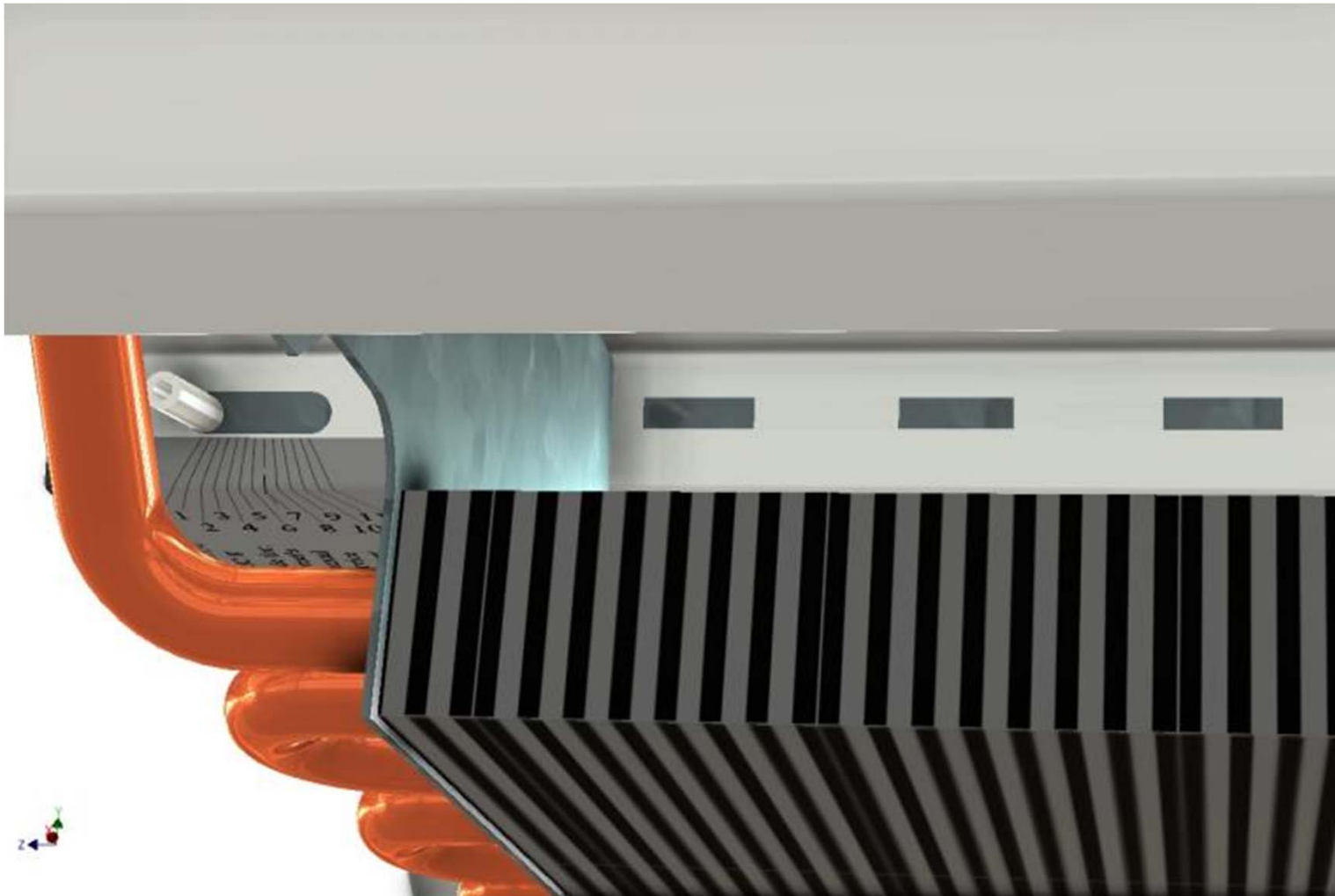
IQHC Air Slider Open



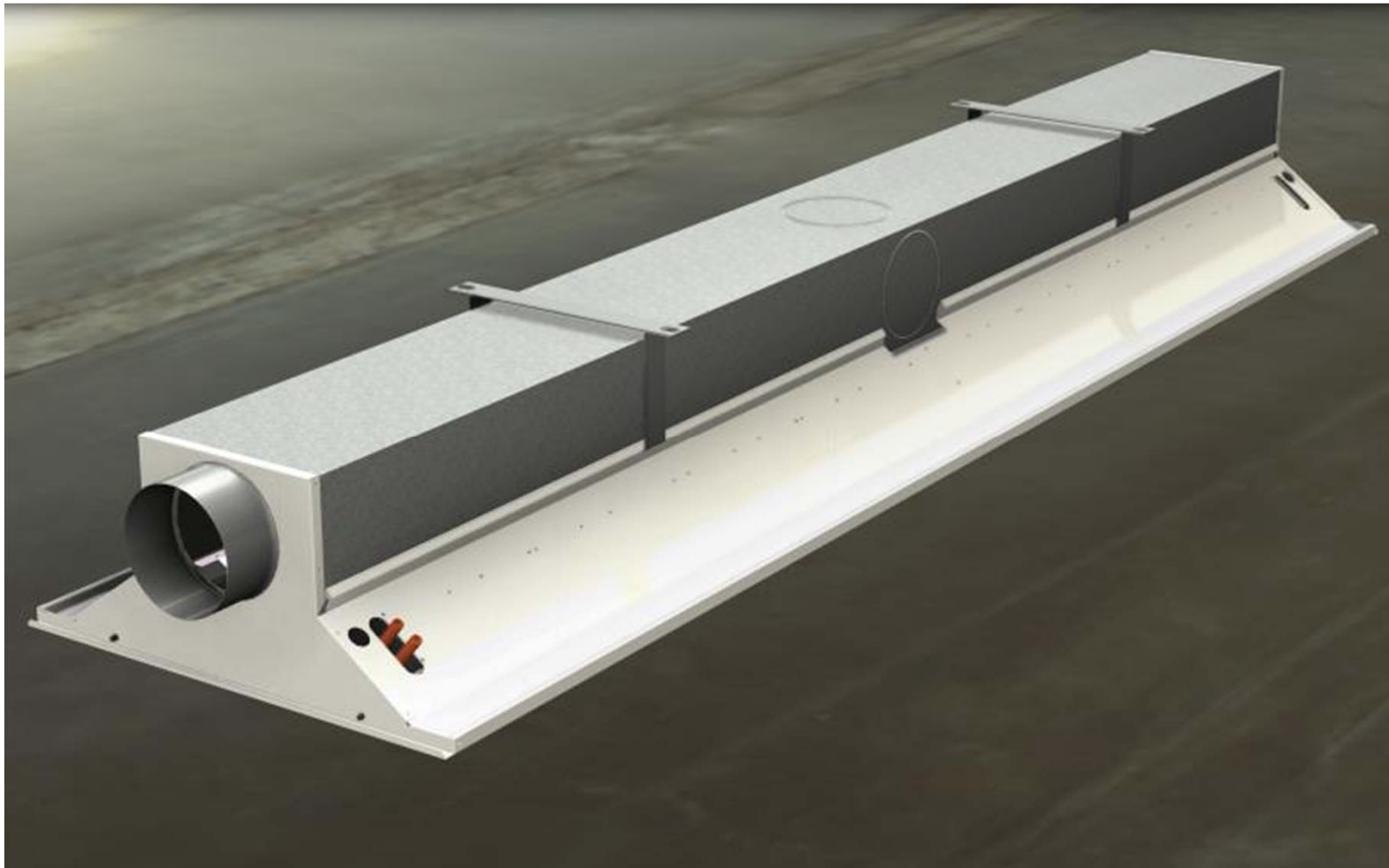
IQHC Air Slider Half Open



IQHC Air Slider Closed



Universal Beams



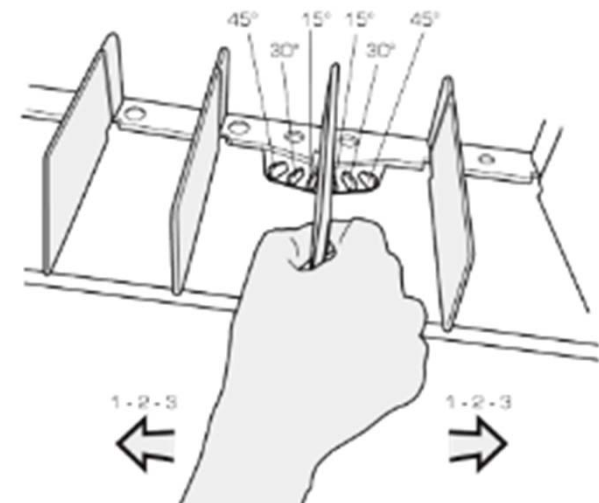
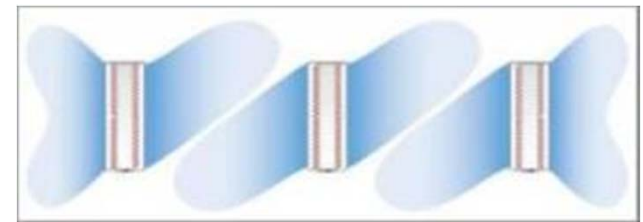
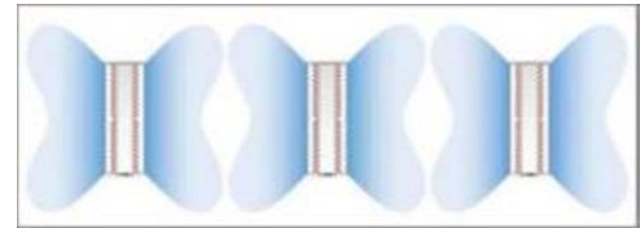
Flow Pattern Control System

- Plastic blades to adjust air diffusion & throw length
Angles: 0°- 15°- 30°- 45°
- Modules of 2 feet to get different flow pattern
- Manual adjustment from room to room, no tools required

Flexibility in building design

Increased comfort level

No tools required



Bottom Closed



Bottom Open



Accessories for Installation

Fastening Brackets for both types of installation:

- Free hanging installation
- False ceiling installation

Easier installation

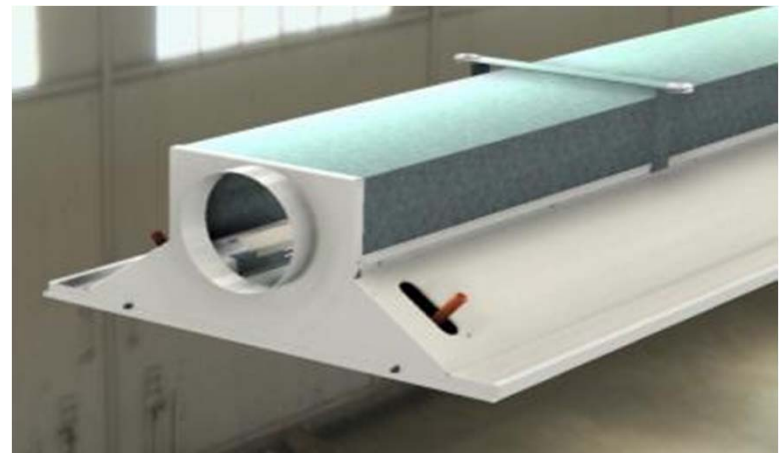
Faster installation



Installation cost
reduction



Attachment QFAZ-18



Attachment CB-IQHC-24

Chilled Beams Benefits

Experience

- Applied in Europe for more than 3 decades
- Applied in the US more than 10 years
- SEMCO manufactured in the United States for more than 5 years

Indoor Air Quality

- Increased ventilation to each space (all applications)
- Better air distribution (circulation) within the space
- Lower sound levels than almost all HVAC systems

Energy Savings

- Reduced fan horsepower
- Load matching (only use space cooling if required)
- Higher temperature chilled water (increased chiller efficiency)

First Cost Savings

- Reduced duct size
- Reduced interstitial space
- Smaller air handlers, plant rooms

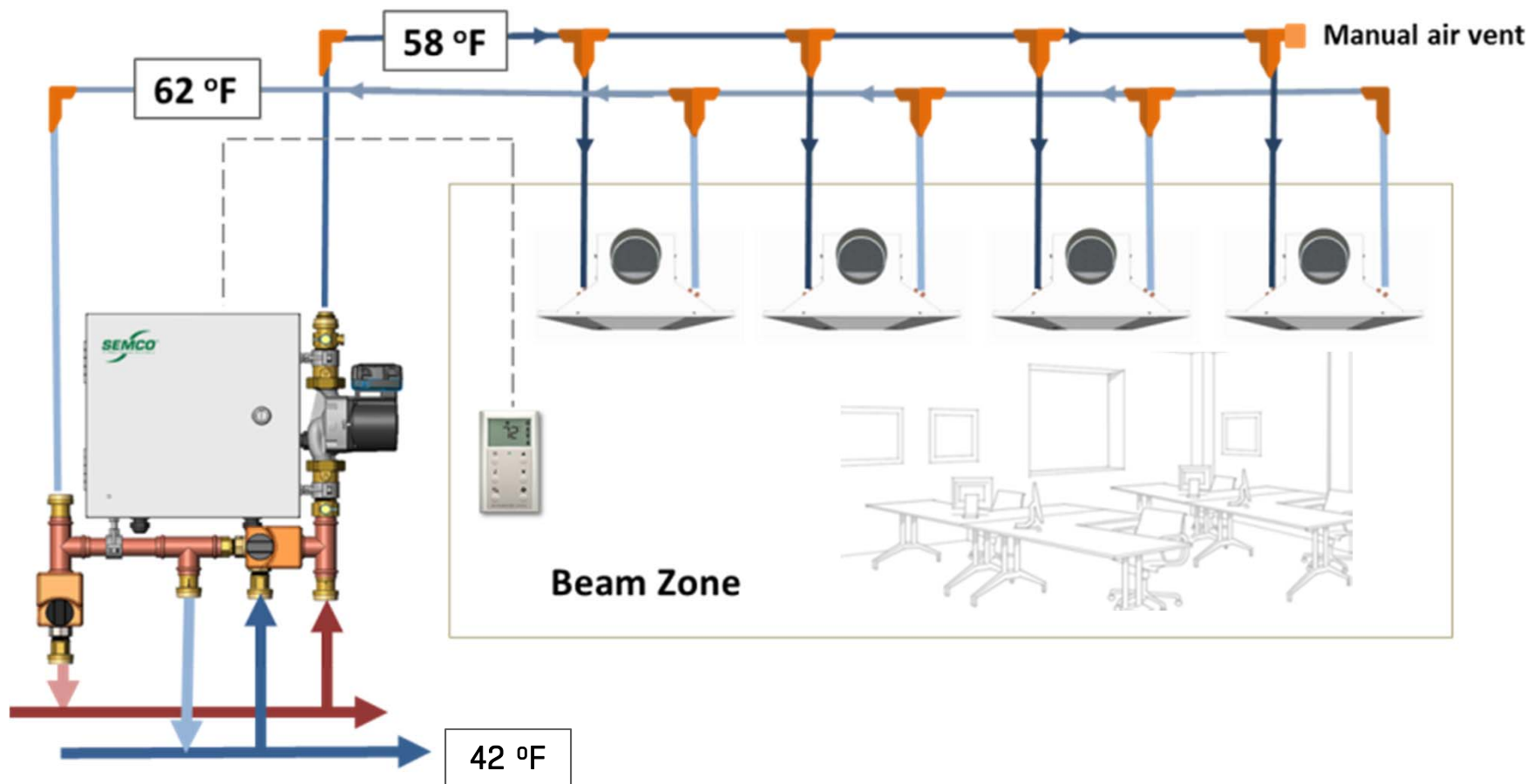


NEUTON

Controlled Chilled Beam Pump Module

U.S. patent number 9,625,222

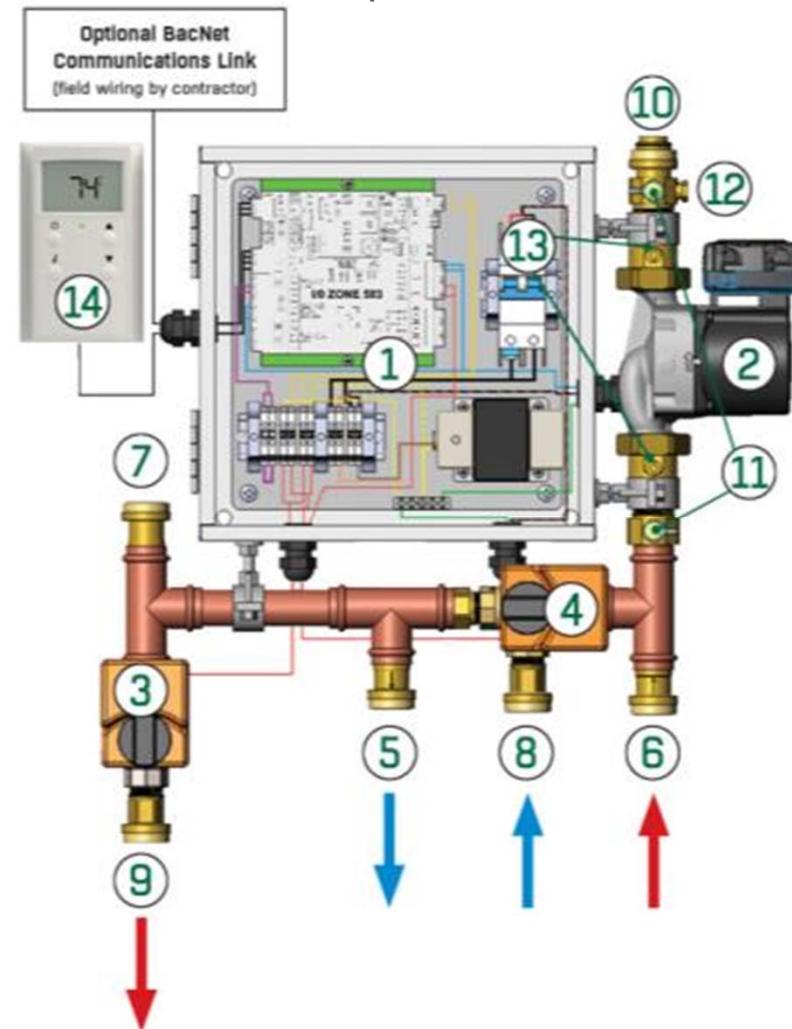
Concept



Component Parts

- 1) Integrated electrical, DDC controls panel
- 2) Electronically Commutated Motor (ECM) high efficiency, variable speed pump
- 3) Hot water control valve
- 4) Chilled water control valve
- 5) Chilled water return
- 6) Hot water supply
- 7) Zone loop return connection
- 8) Chilled water supply
- 9) Hot water return
- 10) Zone supply water connection
- 11) Pete's plugs for pressure and flow measurement
- 12) Zone supply water thermistor
- 13) Pump Isolation Valves
- 14) ZS Pro Sensor Zone Controller

NEUTON Chilled Beam Pump Module

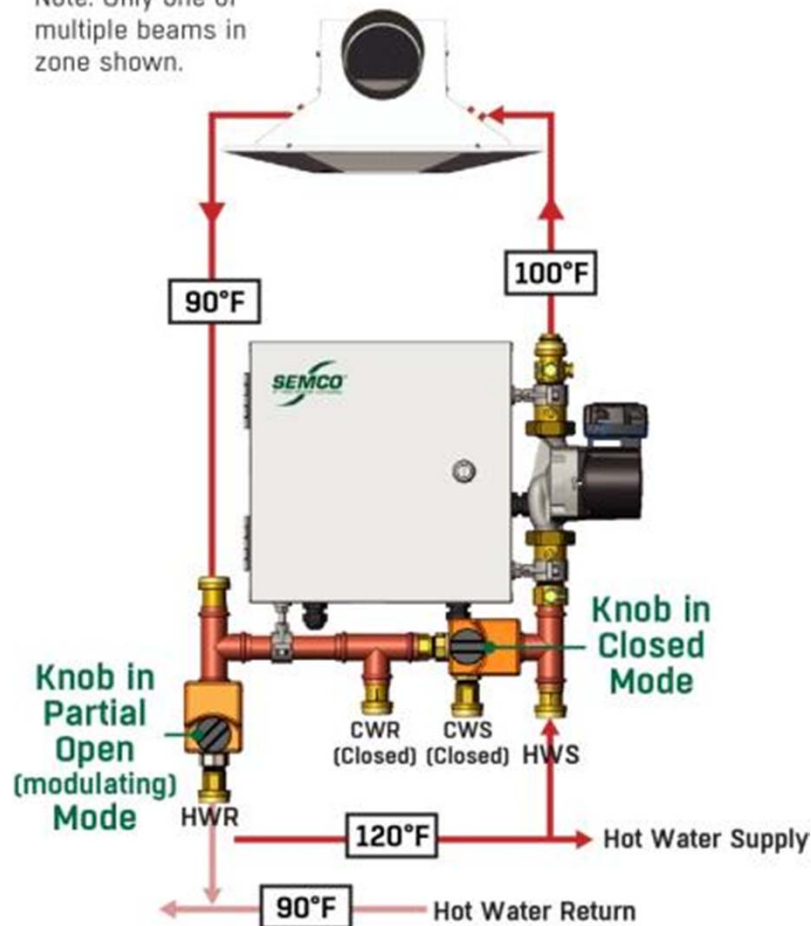


How It Works: (4 pipe primary loop)

Heating Mode

(4 pipe primary loop shown)

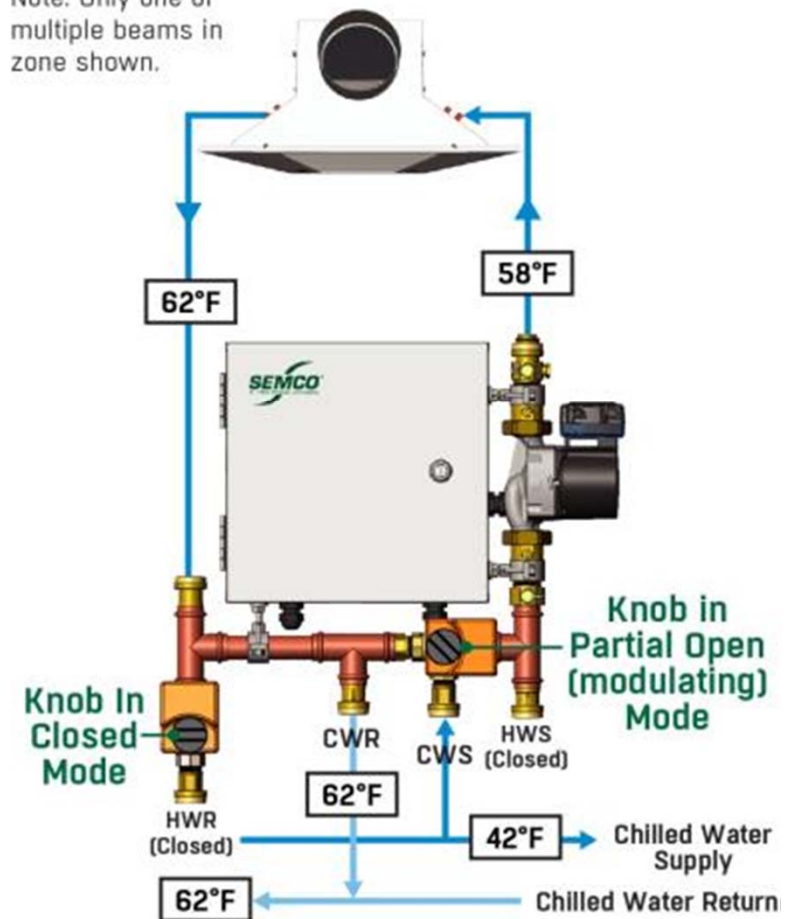
Note: Only one of multiple beams in zone shown.



Cooling Mode

(4 pipe primary loop shown)

Note: Only one of multiple beams in zone shown.



NEUTON Benefits



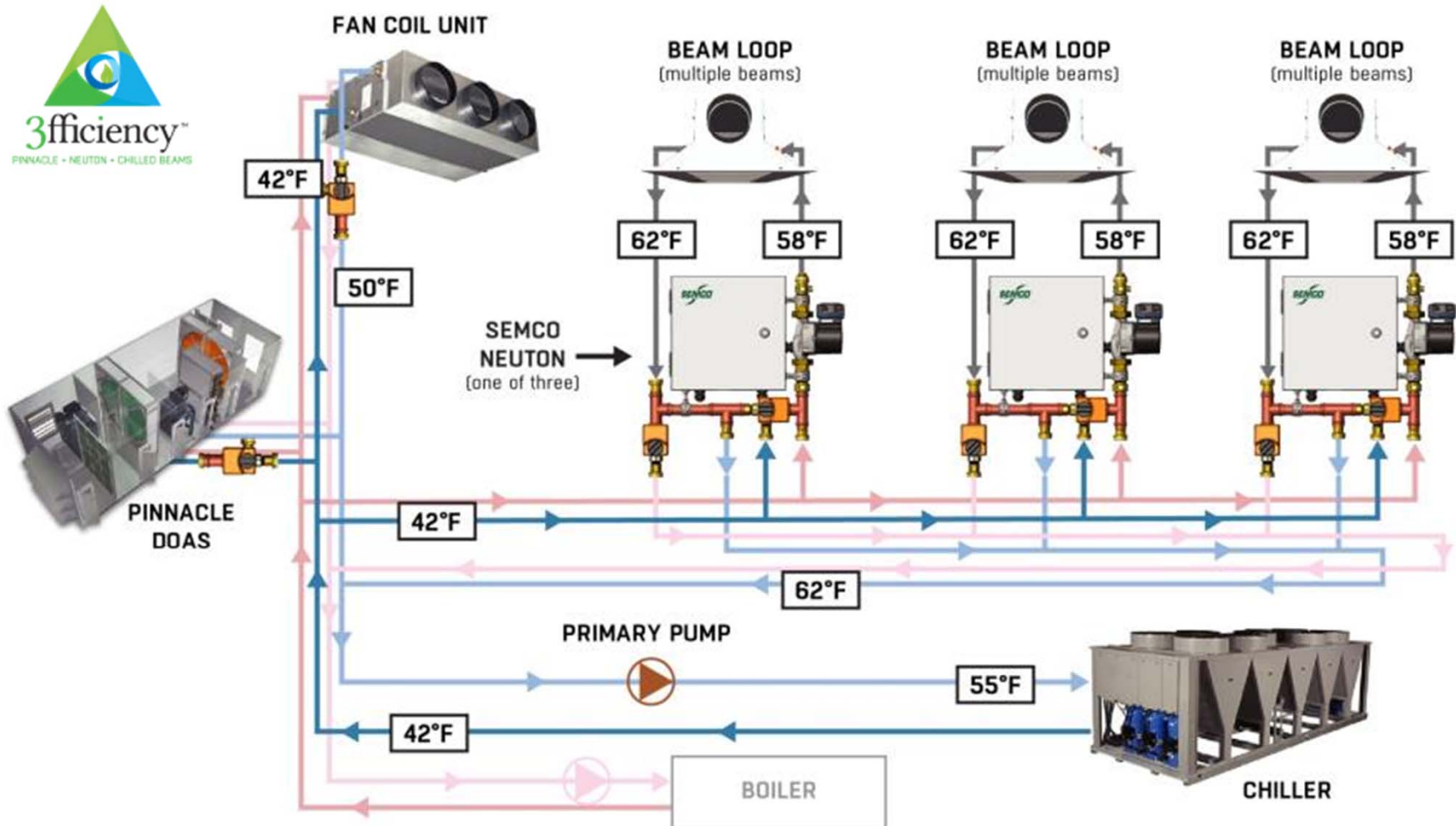
New Construction:

- Reduction of installation cost by 30% and more
- Use of conventional water (chilled/hot)
- Simplifies installation, and includes zone level controls
- Active condensation control
- Reduces pump energy and addresses load matching
- Improves response to occupied/unoccupied conditions
- PATENTED DESIGN: U.S. patent number 9,625,222

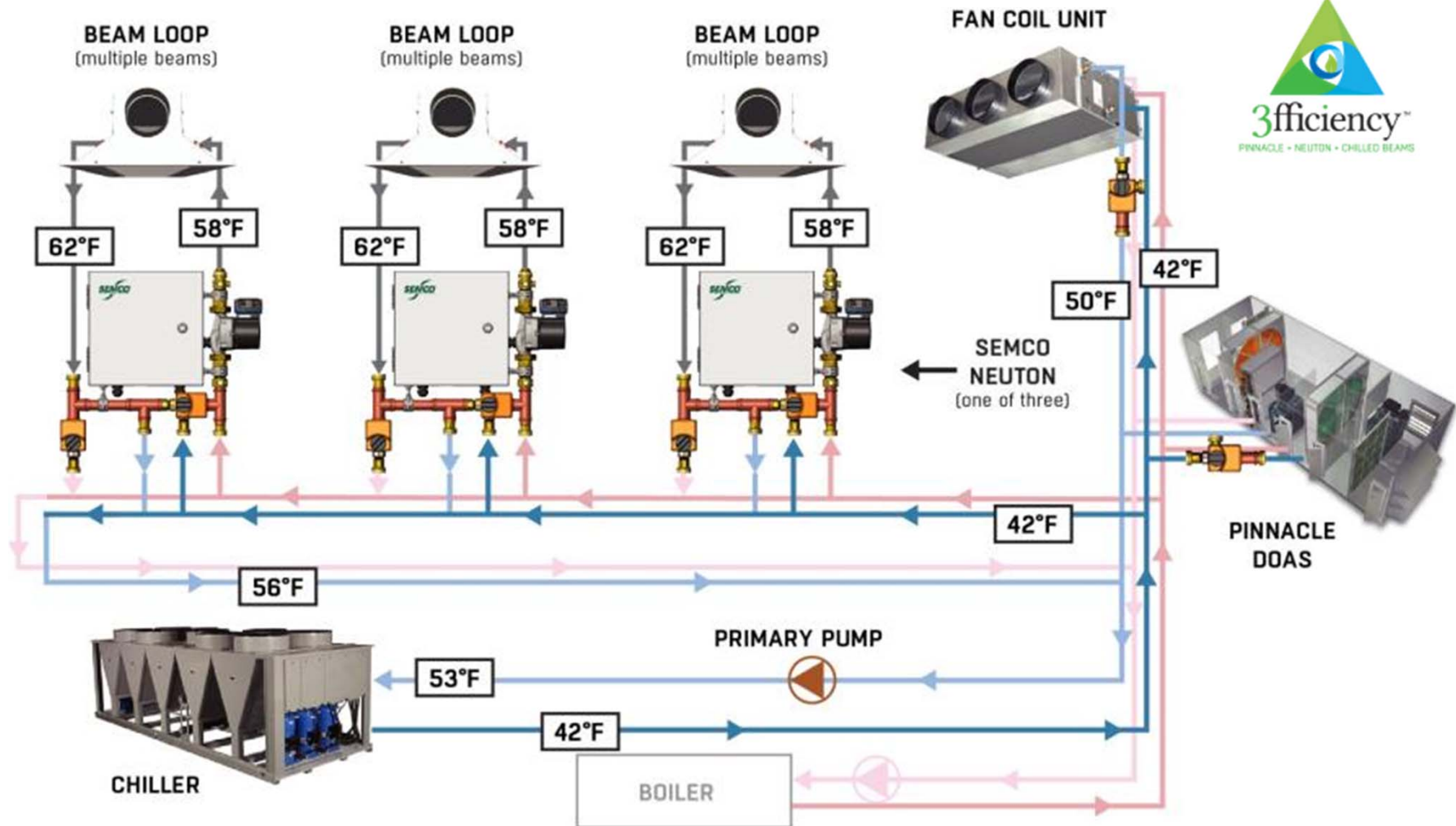
Existing Construction:

- Re-utilize existing hot water / chilled water systems piping and central plant
- Alleviates concern regarding vapor barrier (or lack thereof)
- True energy savings compared to VRF option
 - Similar design
 - Reduces refrigerant

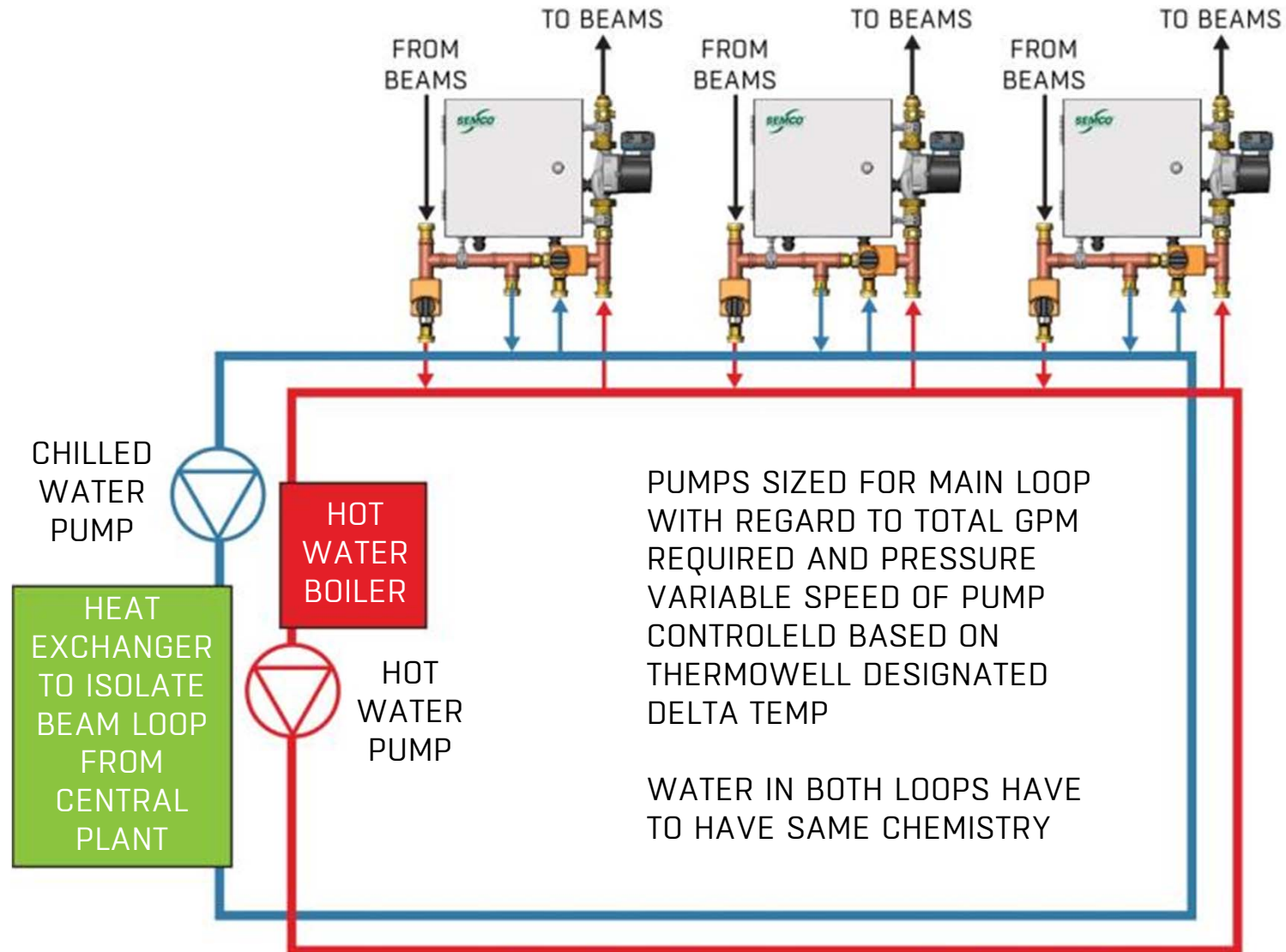
Traditional 4 Pipe Approach



Unconventional 2 Pipe Approach



Main Loop View



Greatly simplify Design and Installation Process

Factory wired/tested

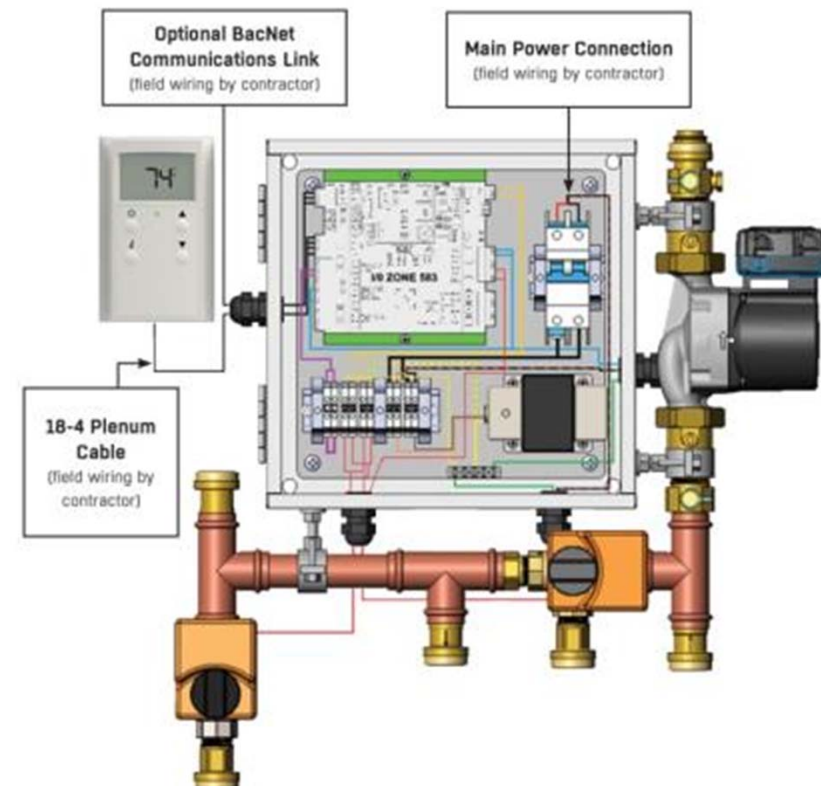
- Zone Pump
- Water temp sensor
- Control Valve
- Electrical/controls

Electrical Field connections required

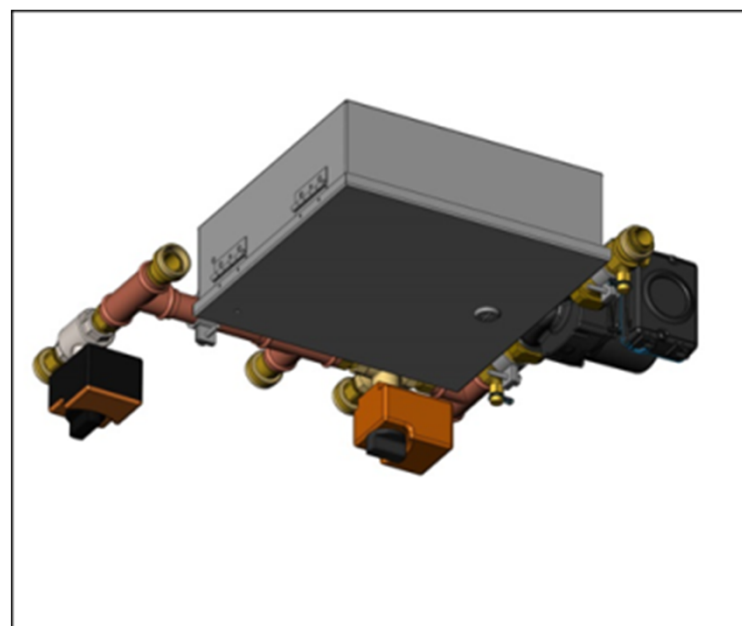
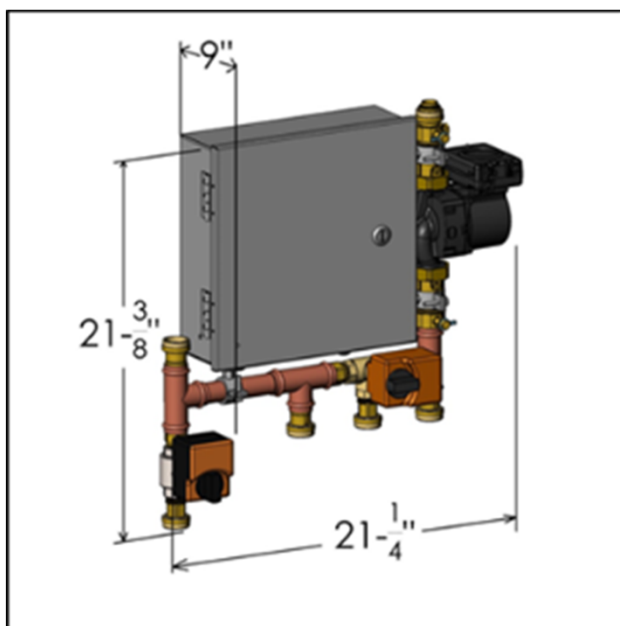
- Smart sensor
- Main power (208/230 – 1 Ph)
- BAS (if applicable)

Water connections

- 6 pipe connections
- Swivel half-union adapters
- Designed for std 1" male fitting



Vertical or Horizontal Mounting Accommodated



Notes:

- NEUTON can be mounted in several positions as long as the pump shaft remains horizontal (as shown above)
- Adequate space must be allocated of opening the hinged panel door and accessing the DDC control board and other components

Room Smart Sensor

Features

- Full digital display
- Communicates with NEUTON via BACnet

Wall sensor includes:

- Temperature
- Relative Humidity
- CO2 (optional)



Reduced First Cost Comparison



Summary of Zone Performance/Cost Analysis: Current State-of-the-Art 4-Pipe Approach vs. NEUTON and 2-Pipe Approach

Estimated Installed Cost	SOA 4 Pipe Coils	NEUTON 4 Pipe Coils	NEUTON 2 Pipe Coils
Primary Loop	\$65,000	\$23,840	\$10,450
Zone Loops, Beams, Controls, NEUTON	\$68,230	\$77,300	\$77,300
Total Installed Cost ⁽¹⁾	\$133,230	\$101,140	\$87,750
Reduction from SOA Baseline (percentage)	0%	24%	34%
Reduction from SOA Baseline (\$/sq.ft.)	\$0 / sq.ft.	\$2.10 / sq.ft.	\$3.00 / sq.ft.

Note 1: Includes all installed components except ductwork and Pinnacle DOAS equipment and installation

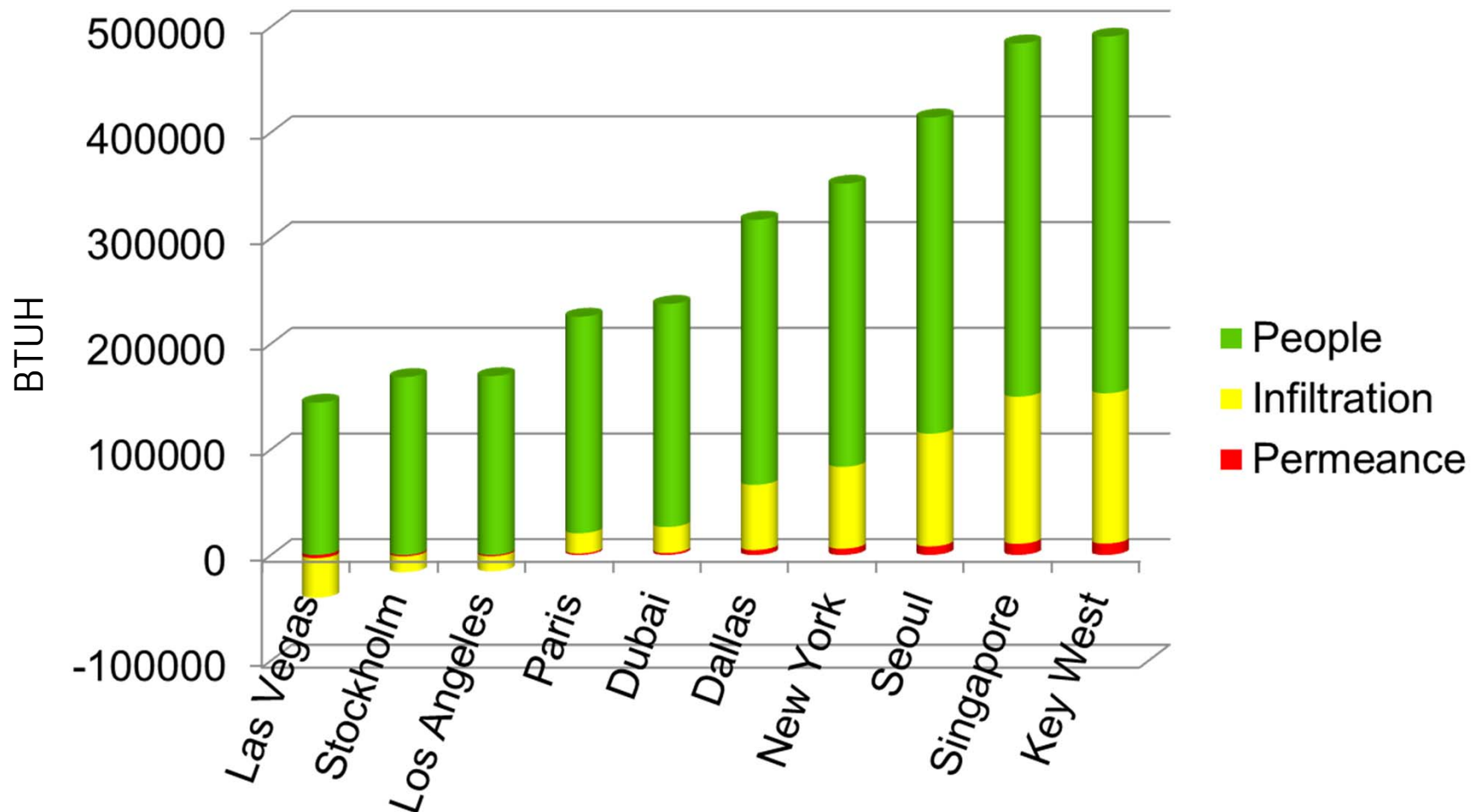


SYSTEM INTEGRATION

PINNACLE – NEUTON – CHILLED BEAMS

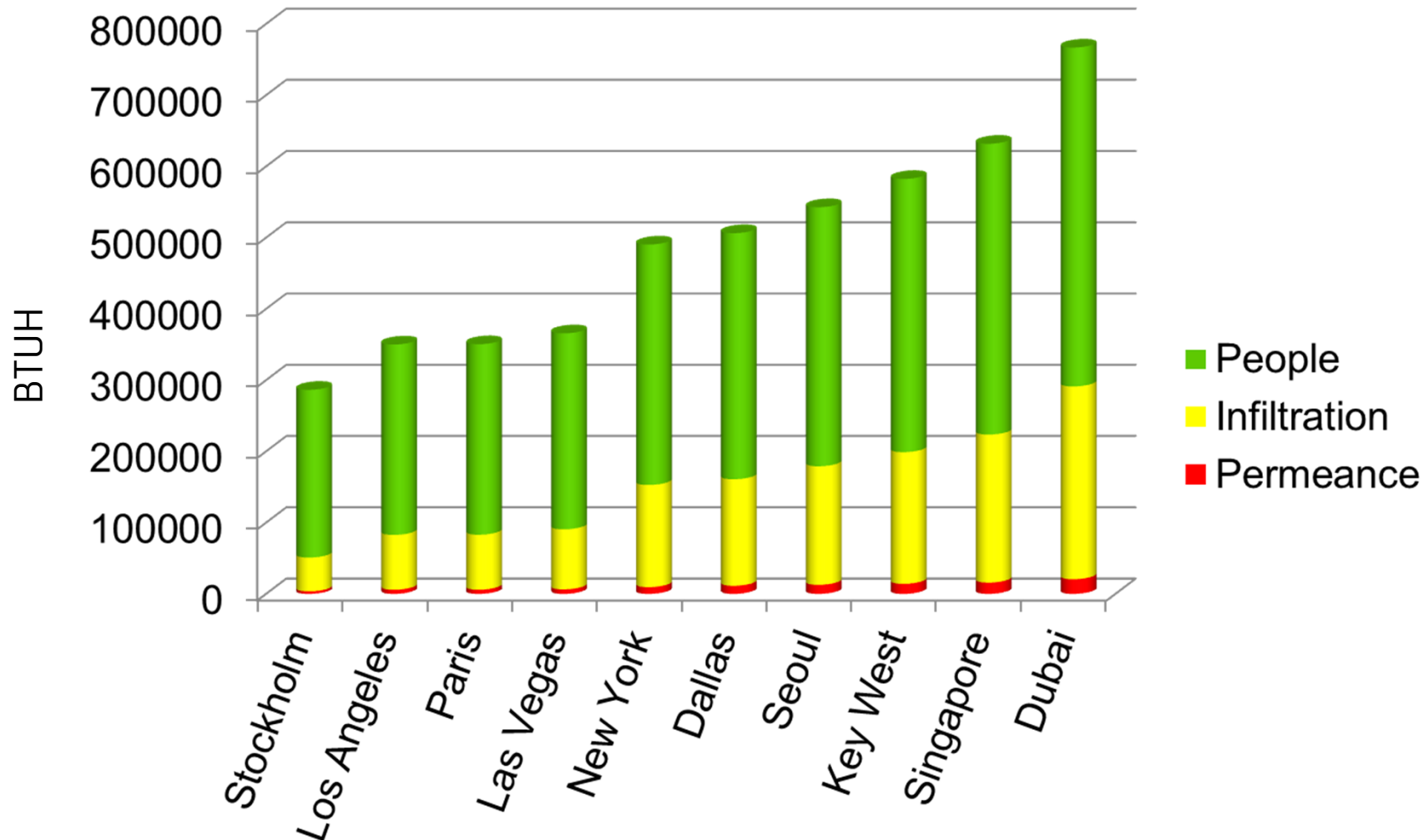
Space Humidity Remains Regardless of Location

Based on 0.04% ASHRAE Peak Dry Bulb Design



Space Humidity Remains Regardless of Location

Based on 0.04% ASHRAE Peak Dewpoint Design



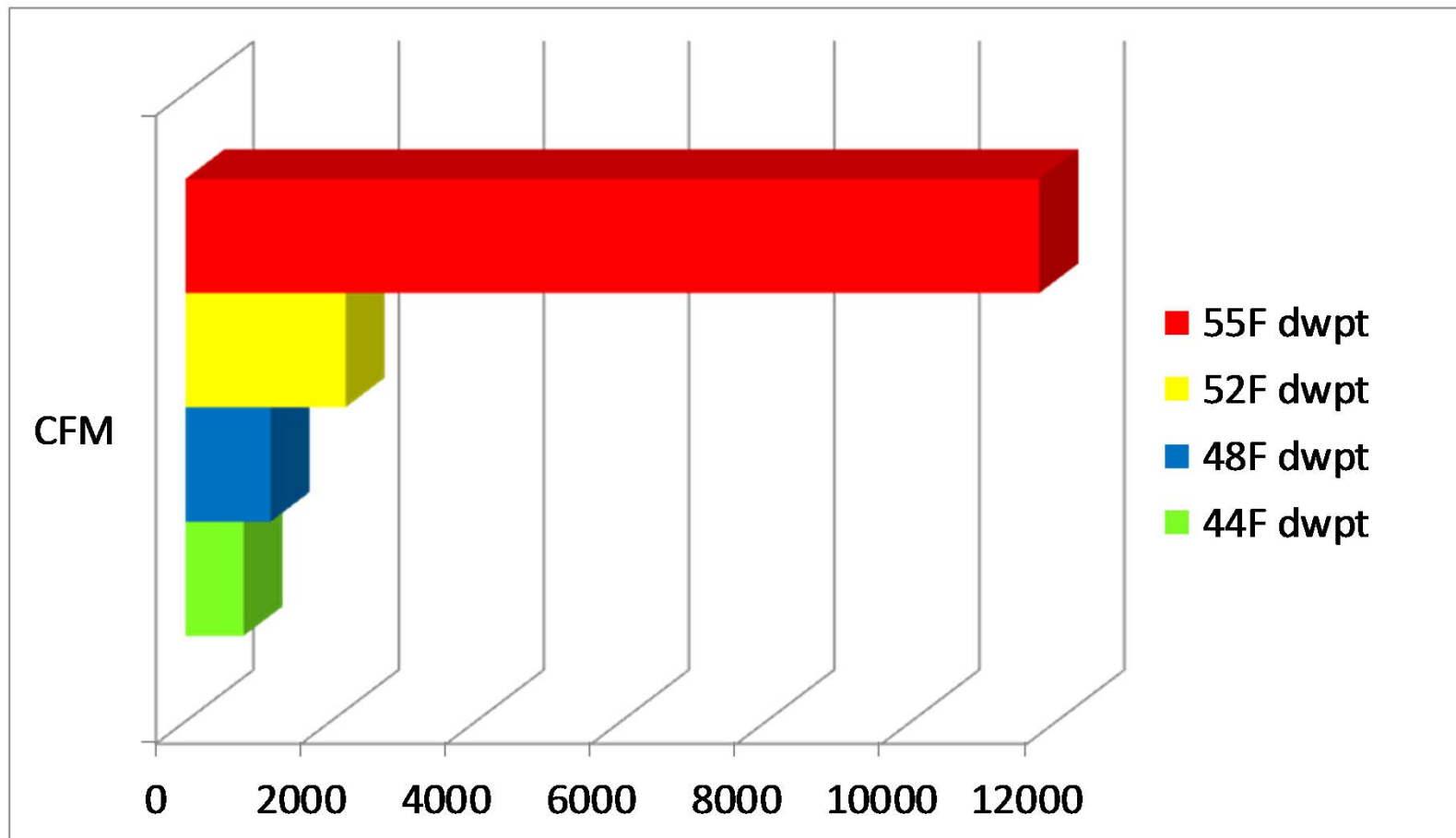
What Determines Minimum Primary Airflow?

1. ASHRAE 62 minimum ventilation requirement
2. Minimum to satisfy space latent load
3. Minimum to satisfy space sensible load
4. Make-up air requirement

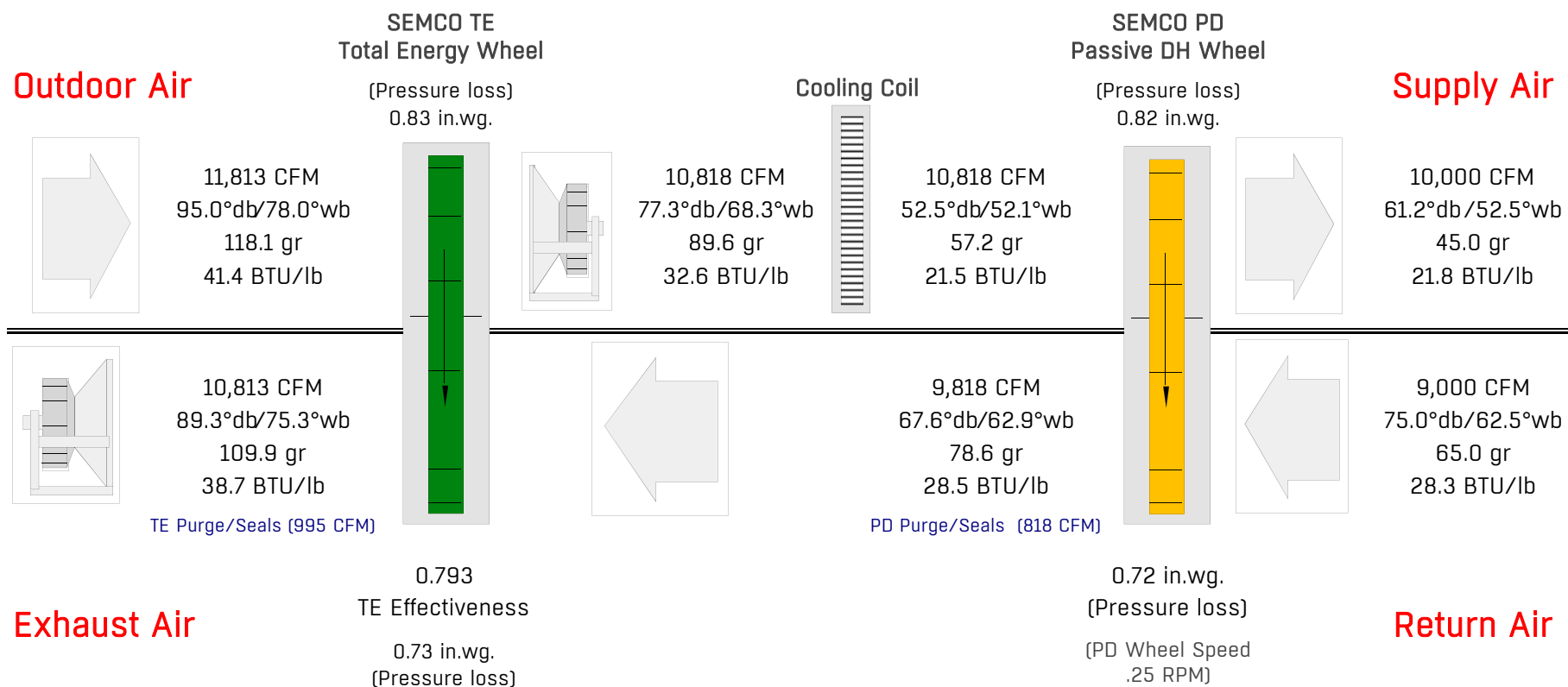
*Laboratory, Kitchen Exhaust Make-up, Etc.

How Supply Dewpoint Effects Primary Airflow

Maintaining 50% space relative humidity at 75F db
Based on 3 ton space latent load



Pinnacle Dual Wheel DOAS - Review

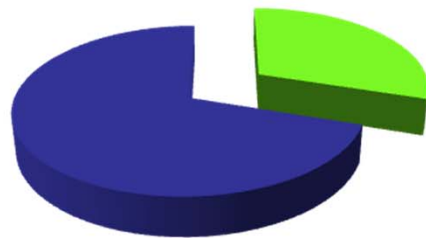


Summarizing Primary Air and Humidity Concern

- Traditional beam system approach utilizes higher dewpoint/colder air
- Primary benefit of chilled beam system is horsepower reduction
- To maximize energy benefit, minimize primary air
- Lower the airflow, the lower the dewpoint required.
- Application type impacts approach – 3fficiency system can be adjusted to suit the application and amount of outdoor air required

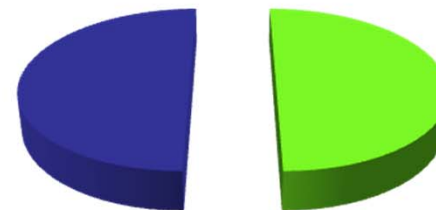
Occupancy Impacts Primary Air

**VAV Office
(low Occupancy)**



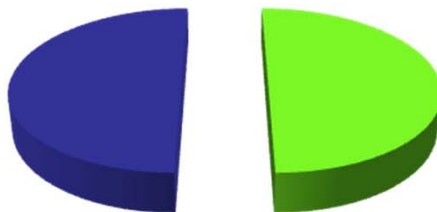
■ Outdoor Air
■ Recirc Air

**VAV School
(High Occupancy)**



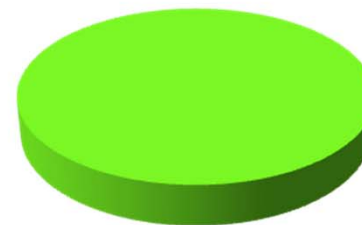
Chilled Beams require ½ the airflow of a traditional VAV system design

**PVS/CB Office
(low Occupancy)**

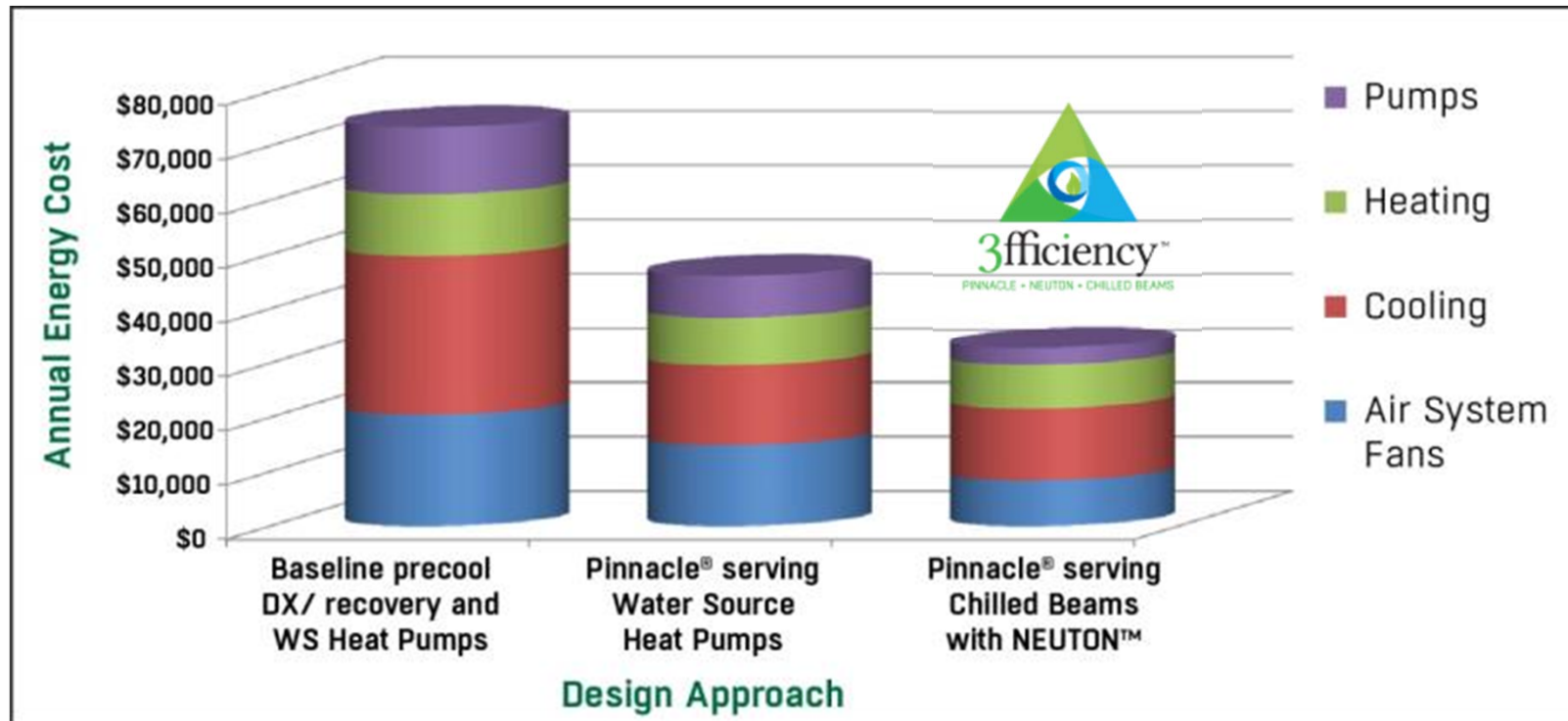


■ Outdoor Air
■ Recirc Air

**PVS/CB School
(High Occupancy)**



Energy Modeling: Systems Compared



Energy modeling completed for an actual High School project comparing three design approaches which highlights the significant fan and pump energy savings offered by the 3fficiency system.

System Integration Summary

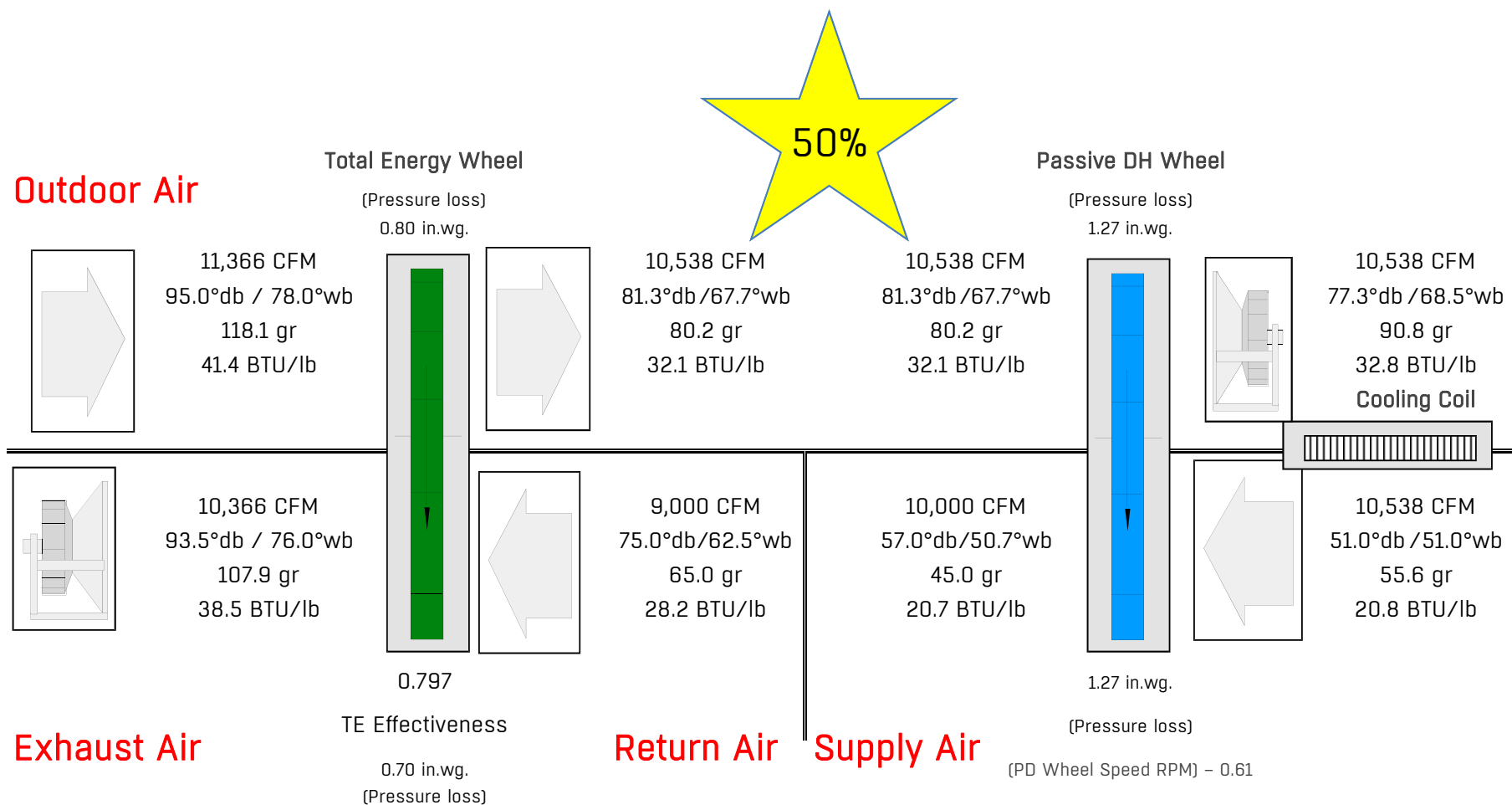
1. Geography doesn't eliminate humidity concerns
2. Lower dewpoints requires lower primary airflow requirement
3. A Pinnacle unit uses the lowest dewpoint with the least energy
4. Primary Air is determined by
 1. ASHRAE 62
 2. Minimum Dehumidification
 3. Minimum Sensible
 4. Make up air requirement
5. Adjustable nozzles makes test and balance easier
6. A chilled beam system can save more than 50% of the building's HVAC energy
7. Efficiency uses an average of 70% less pump energy to achieve better comfort than traditional equipment



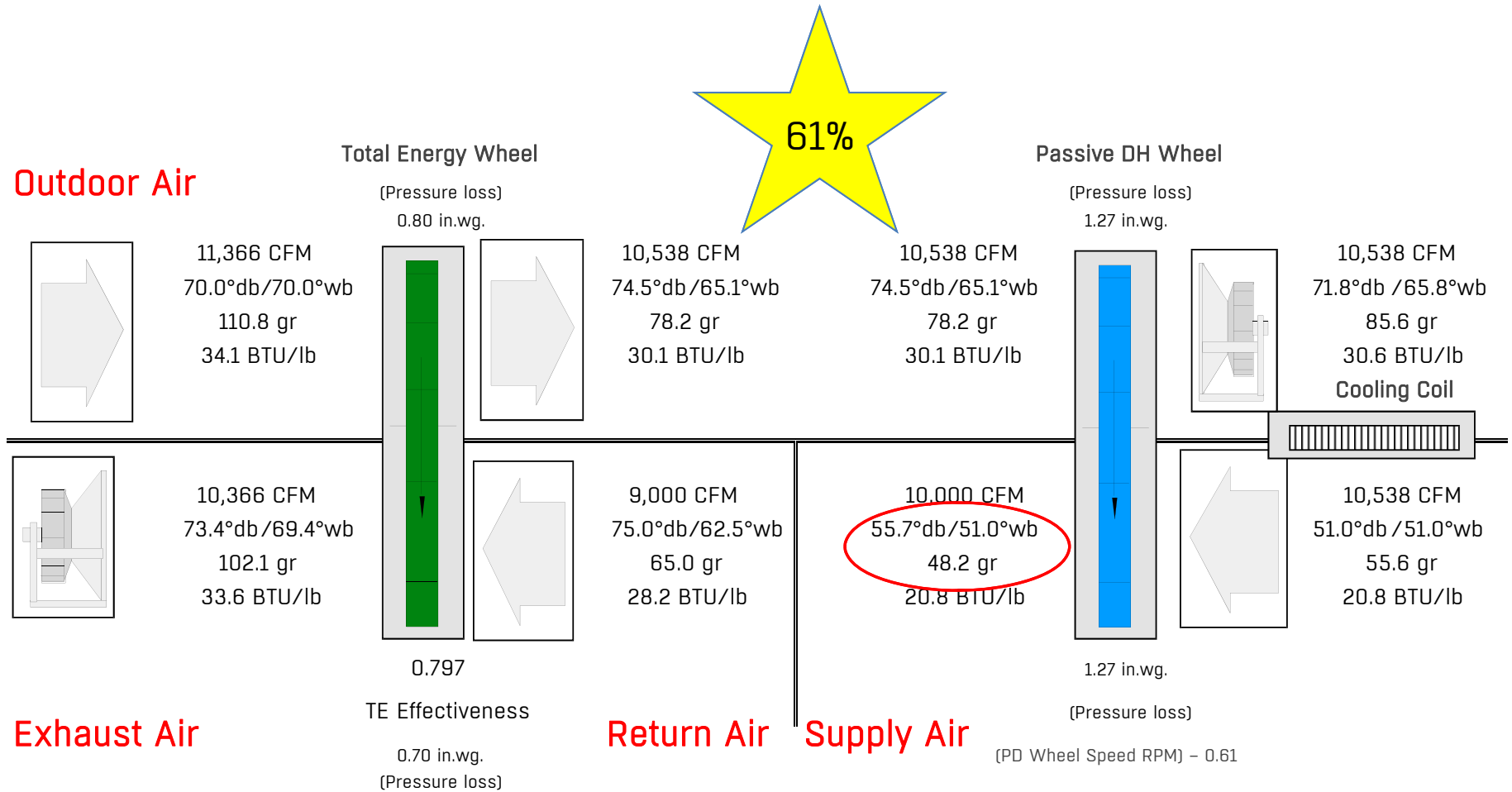
COMPETITION

DUAL WHEEL DEHUMIDIFIERS

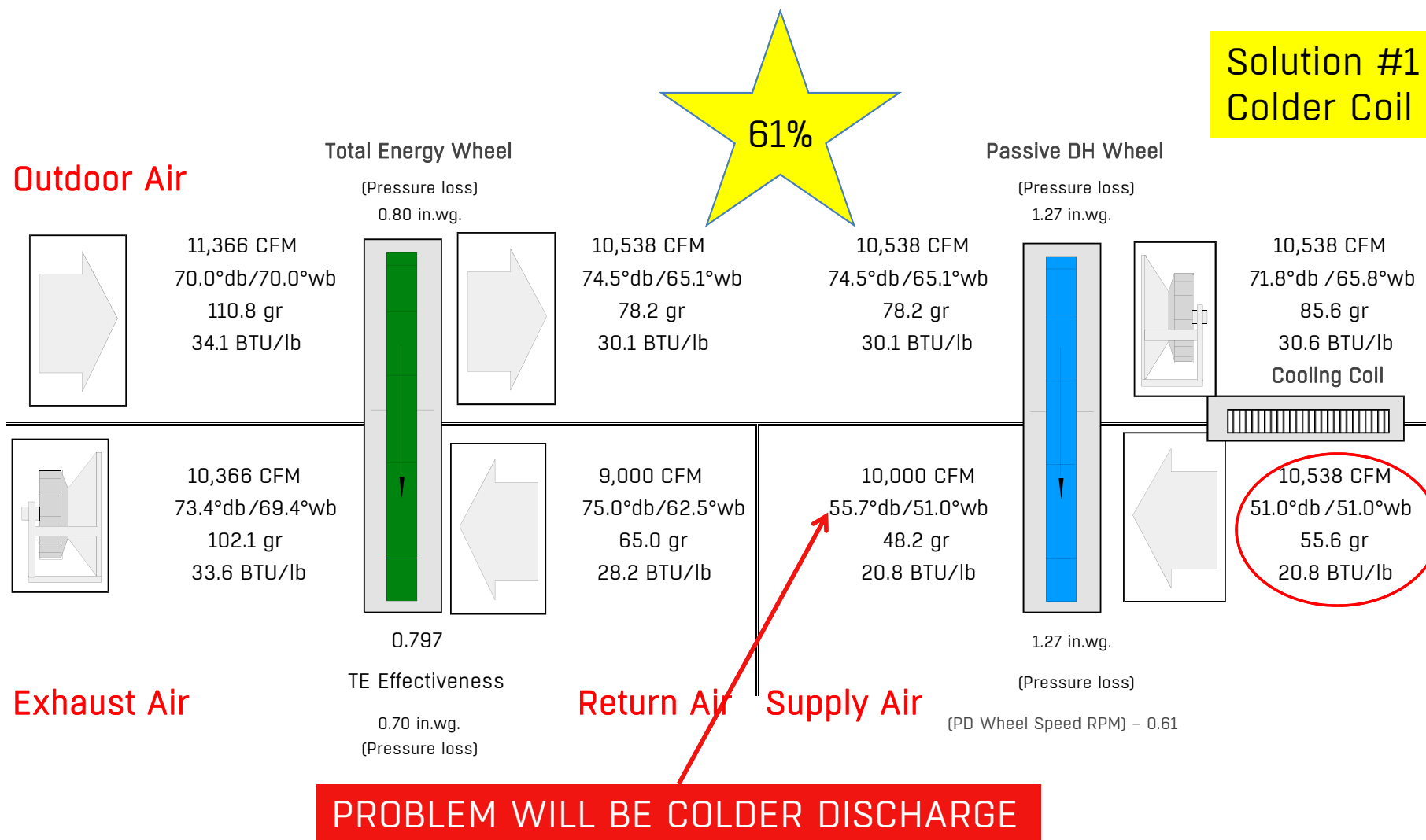
Competitor #1 – Peak Dry Bulb



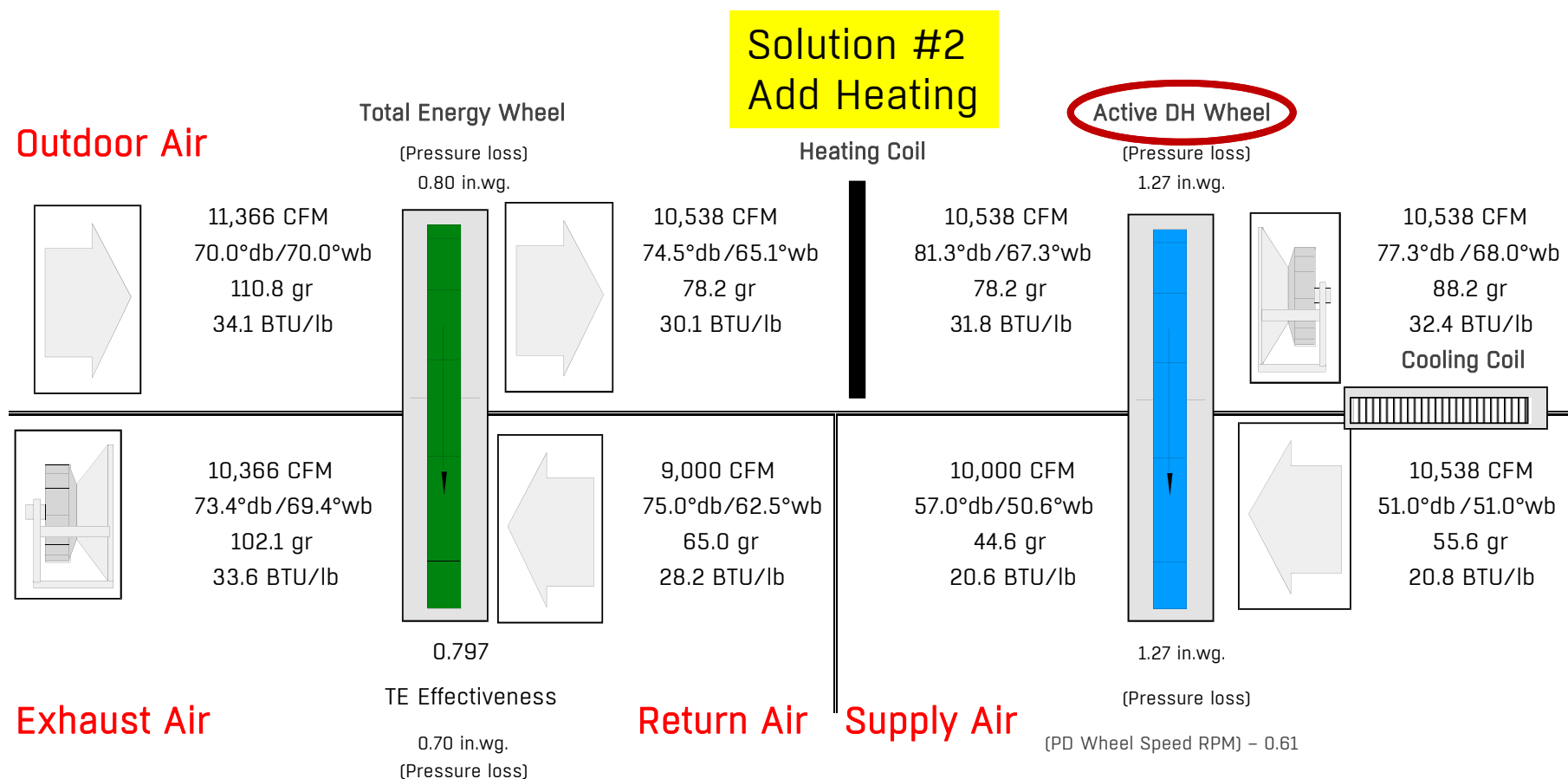
Competitor #1 – Part Load



Competitor #1 – Part Load

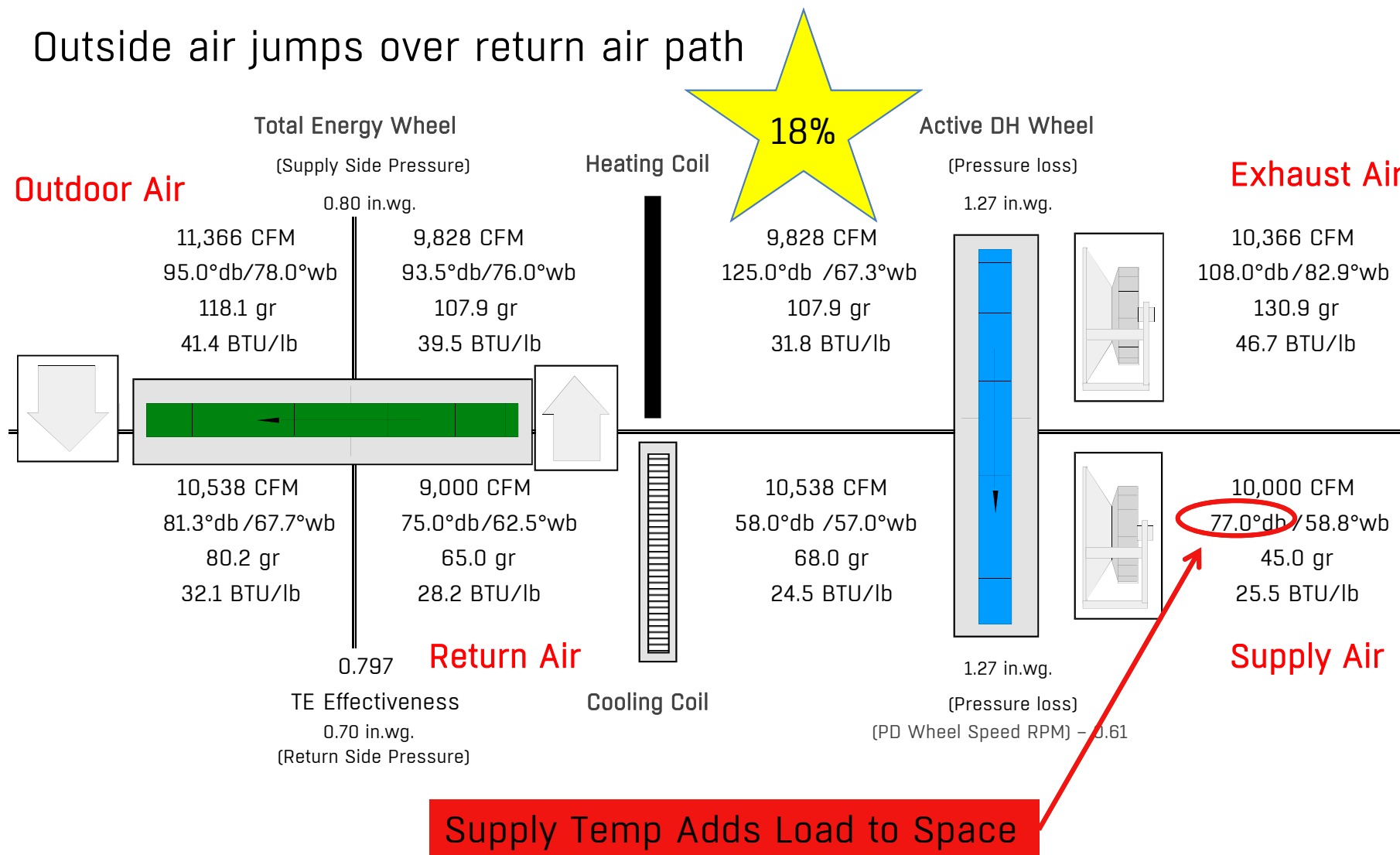


Competitor #1 – Part Load

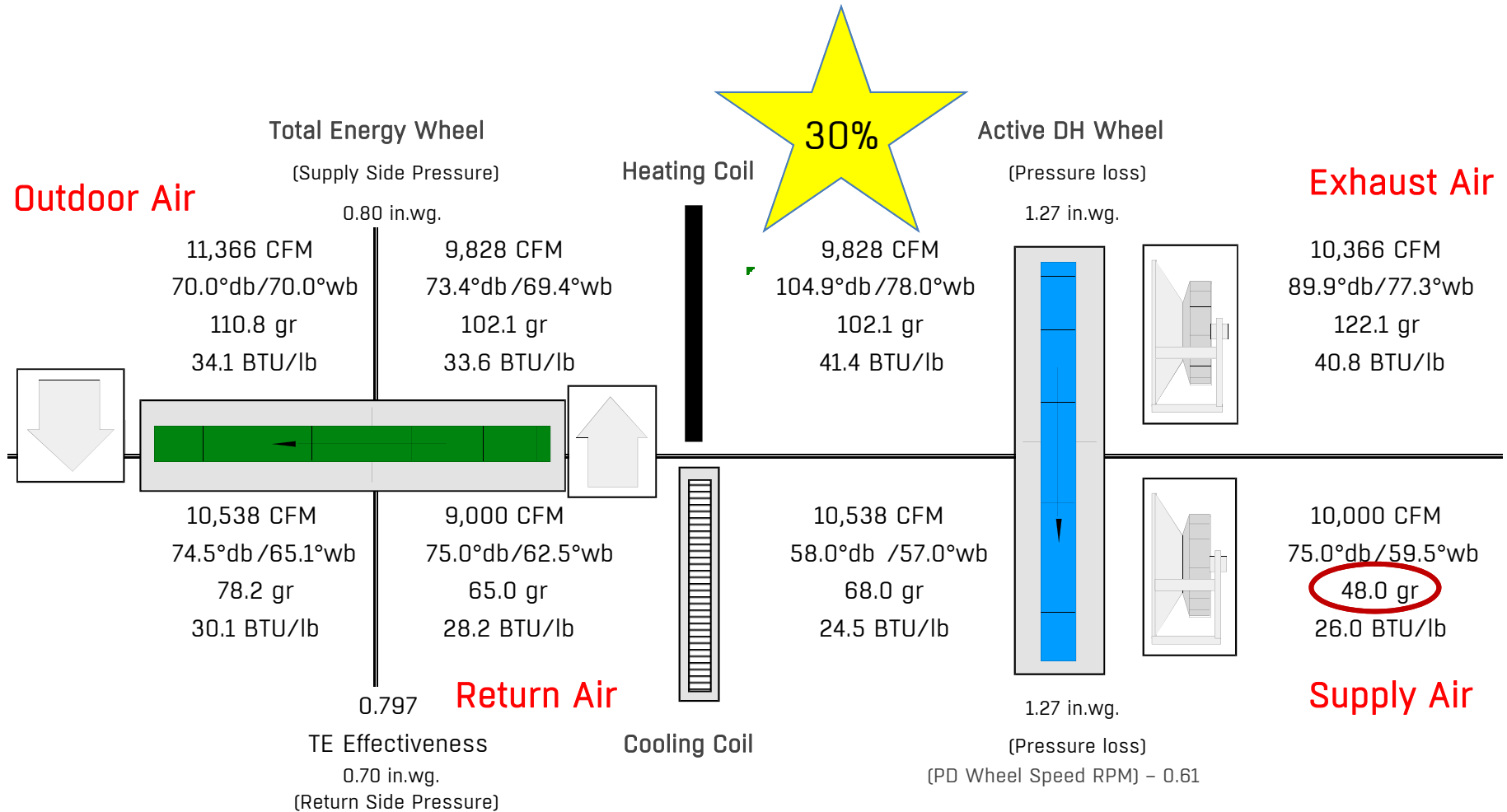


Competitor #2 – Peak Dry Bulb

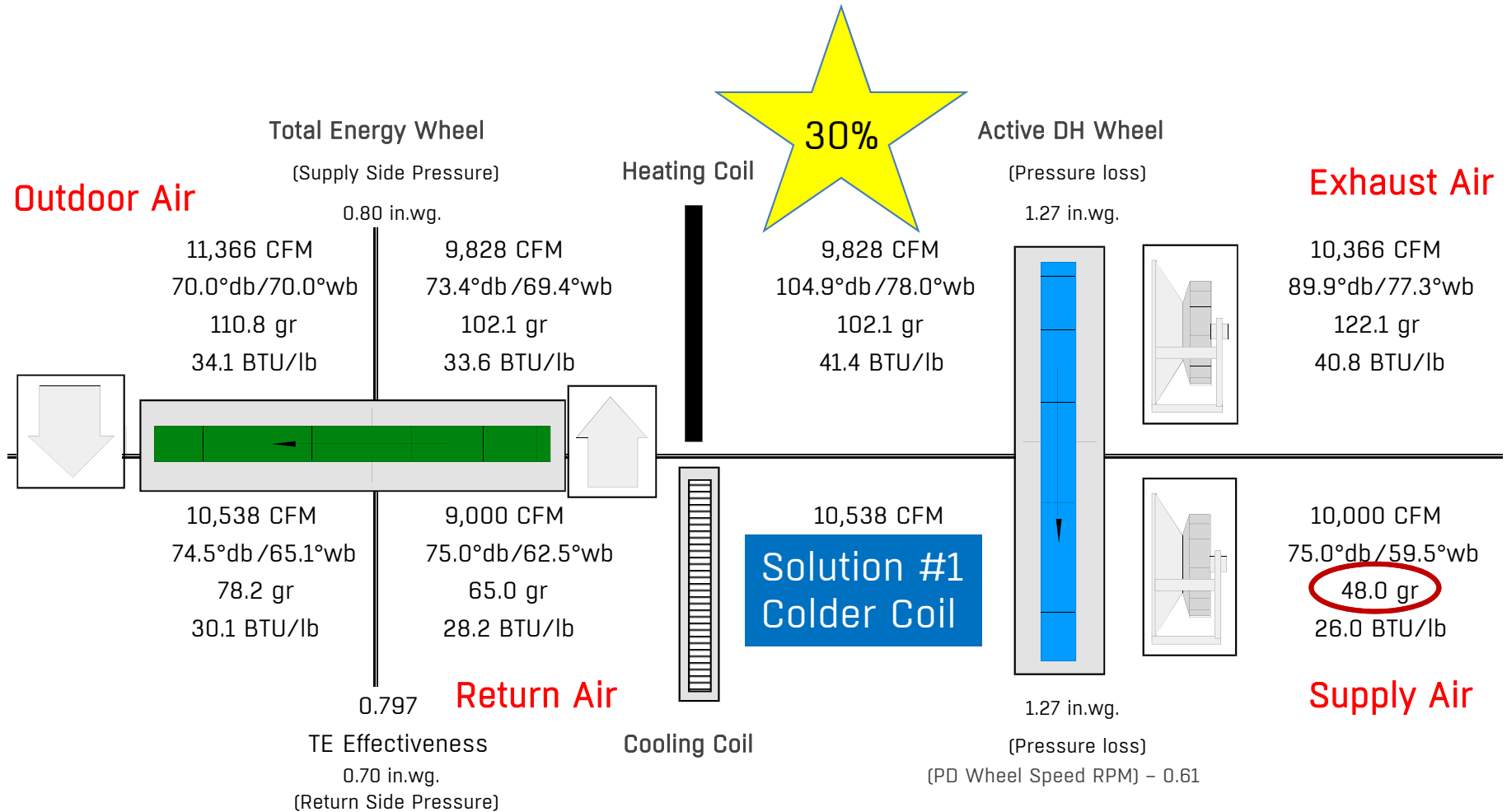
Outside air jumps over return air path



Competitor #2 – Part Load

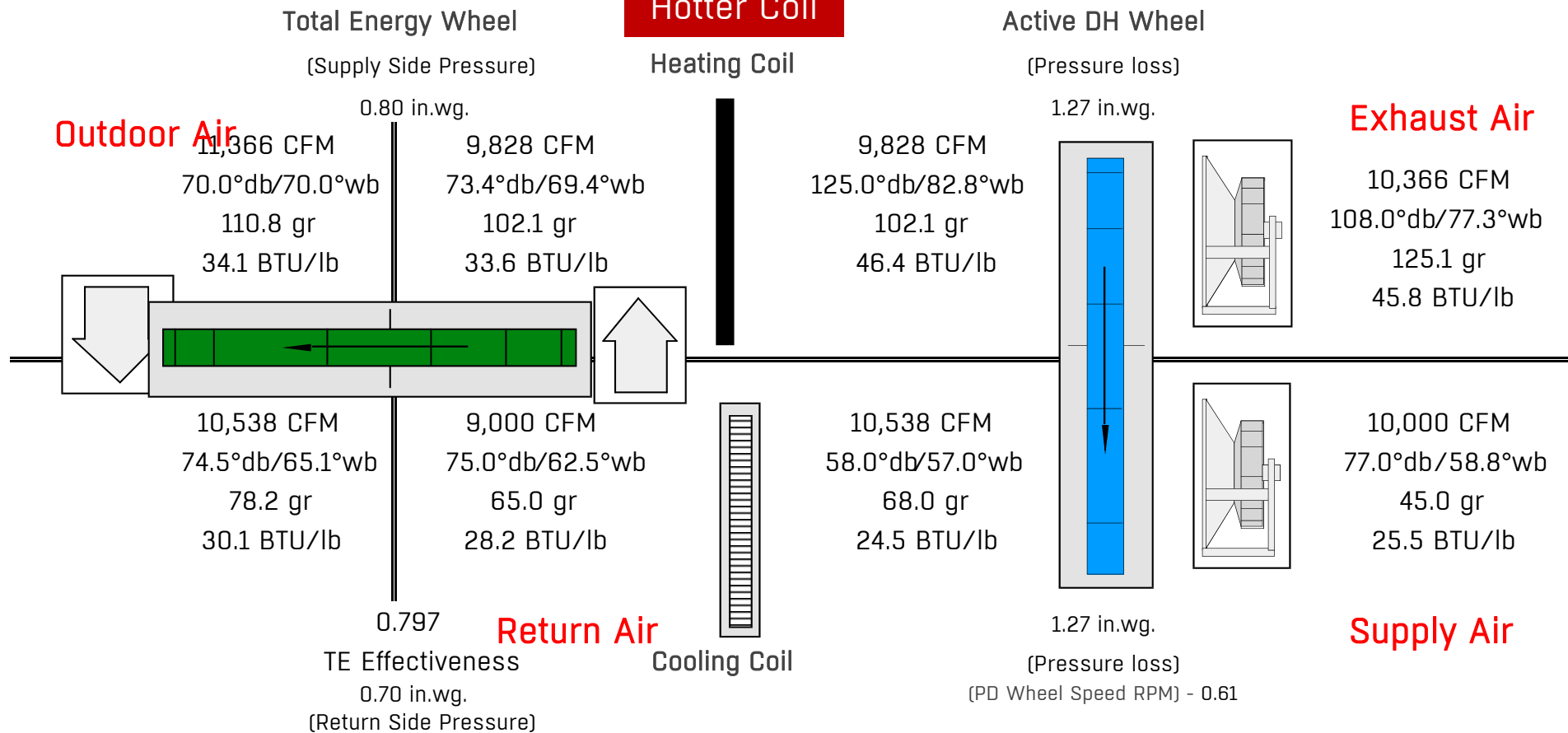


Competitor #2 – Part Load

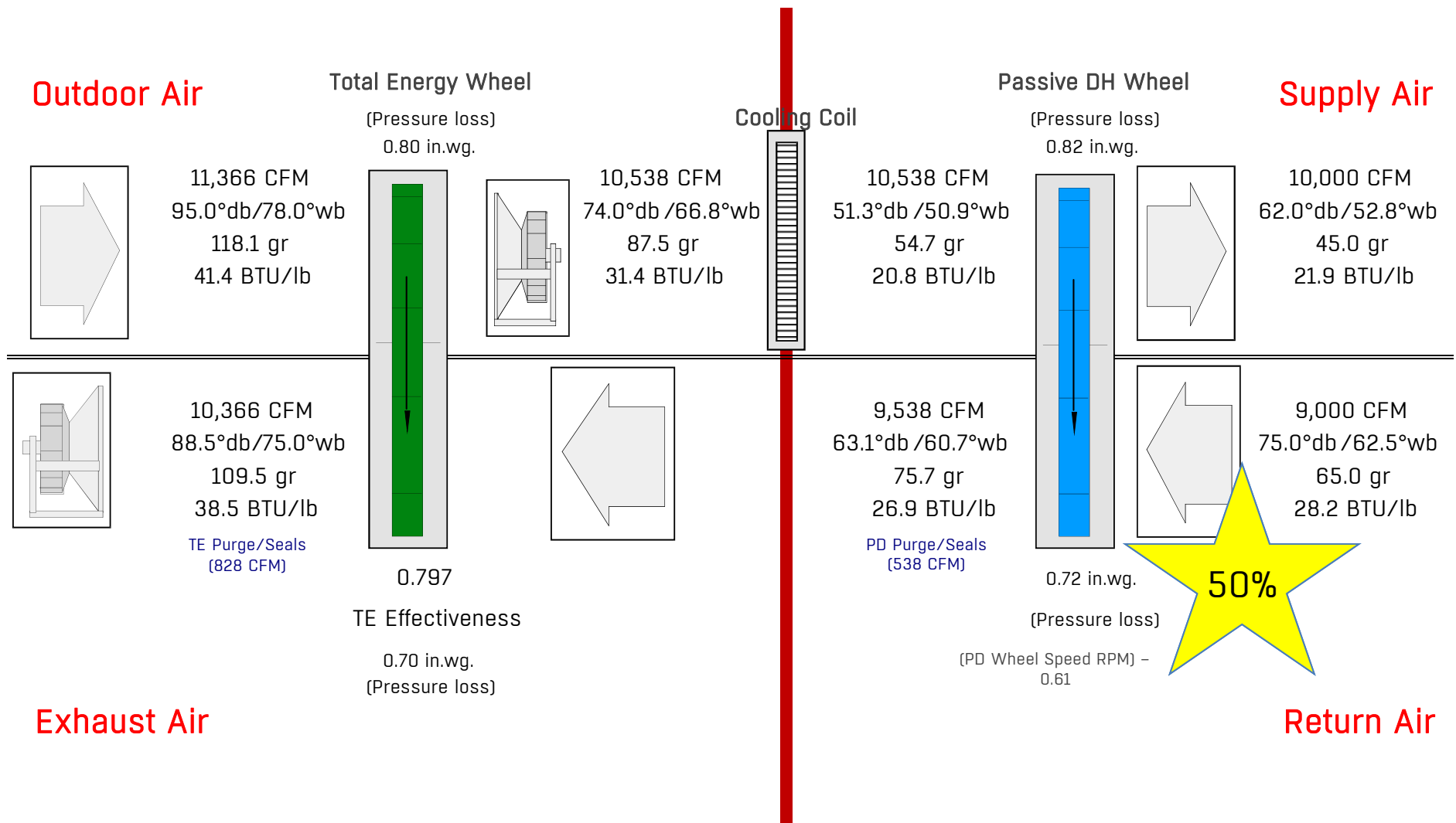


Competitor #2 – Part Load

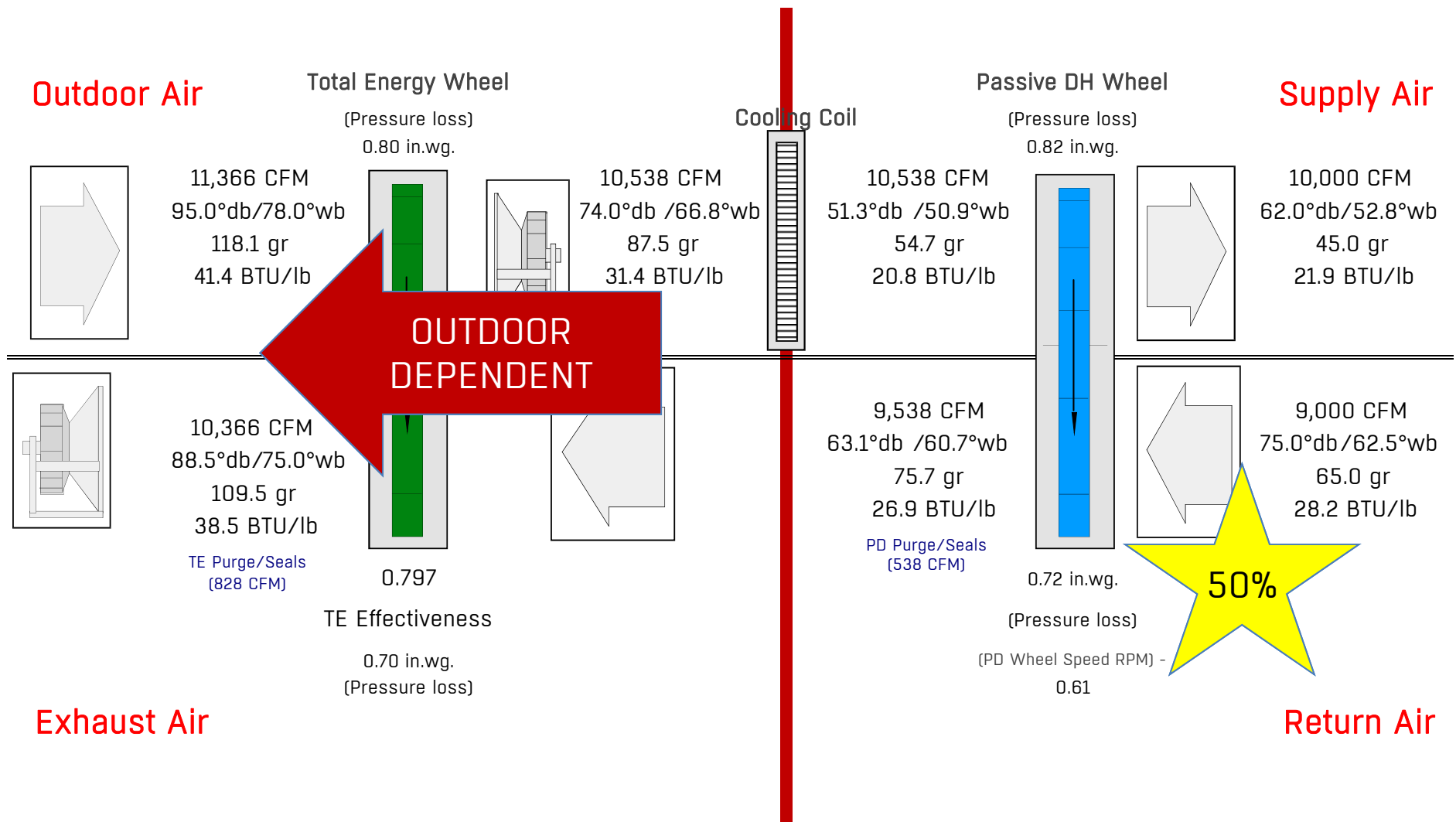
Solution #2 Hotter Coil



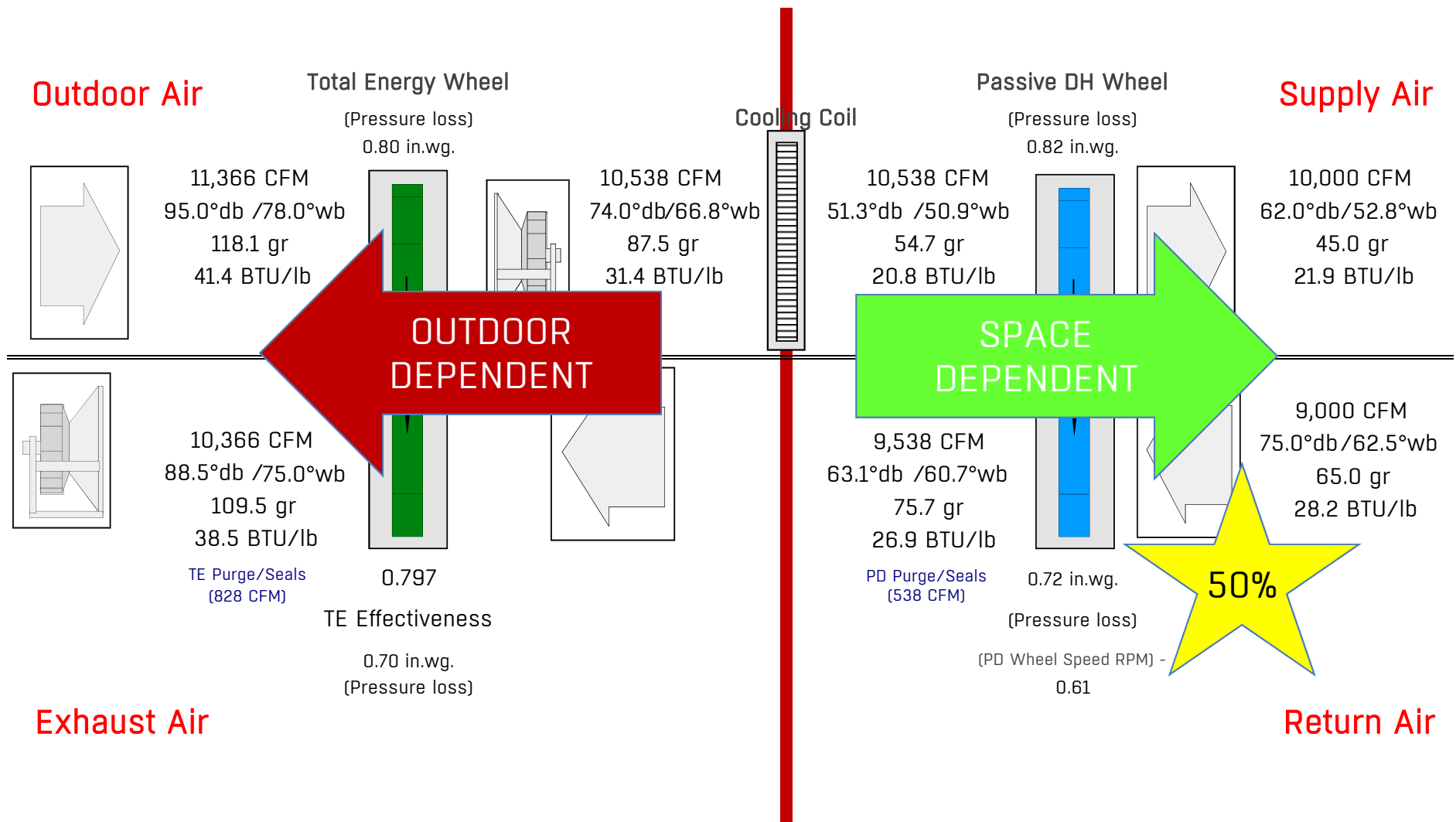
SEMCO Pinnacle



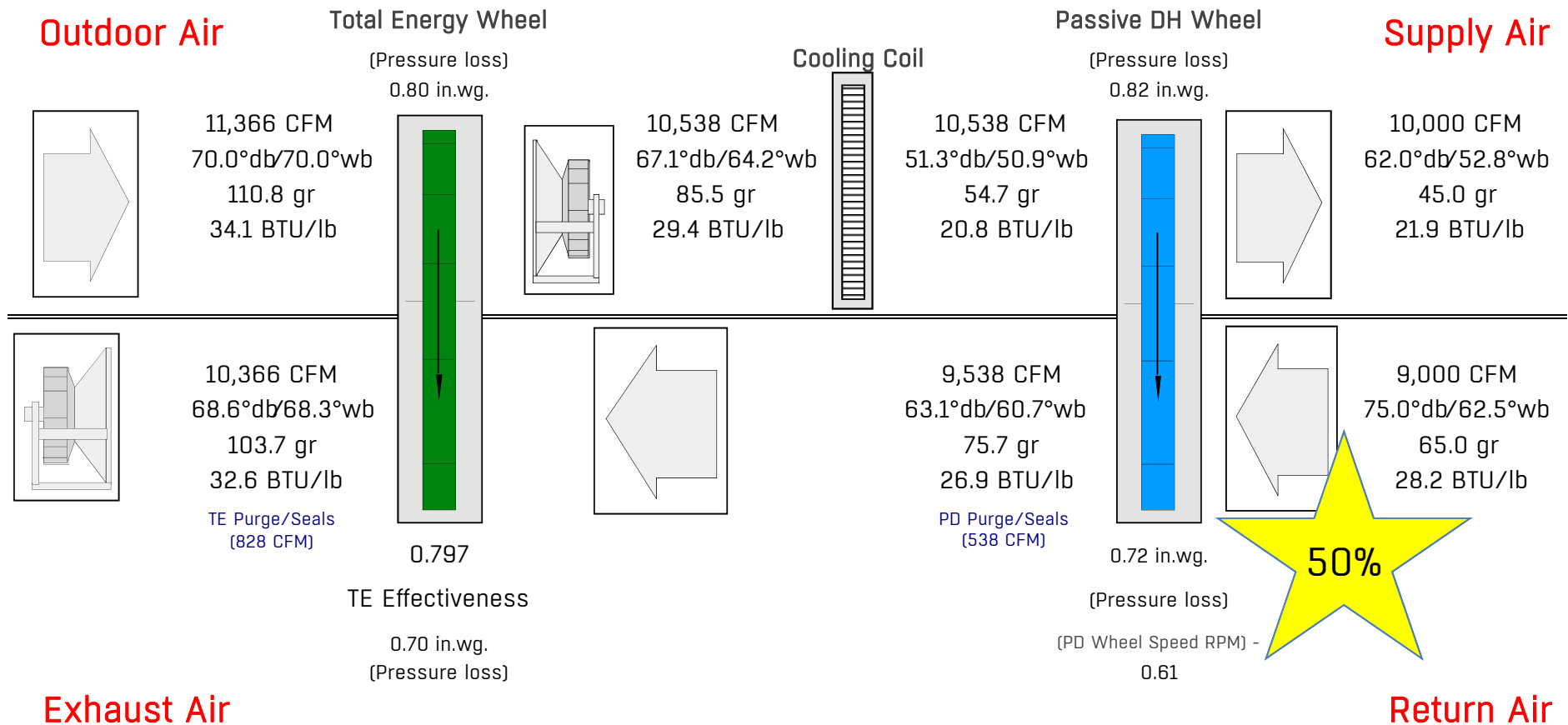
SEMCO Pinnacle



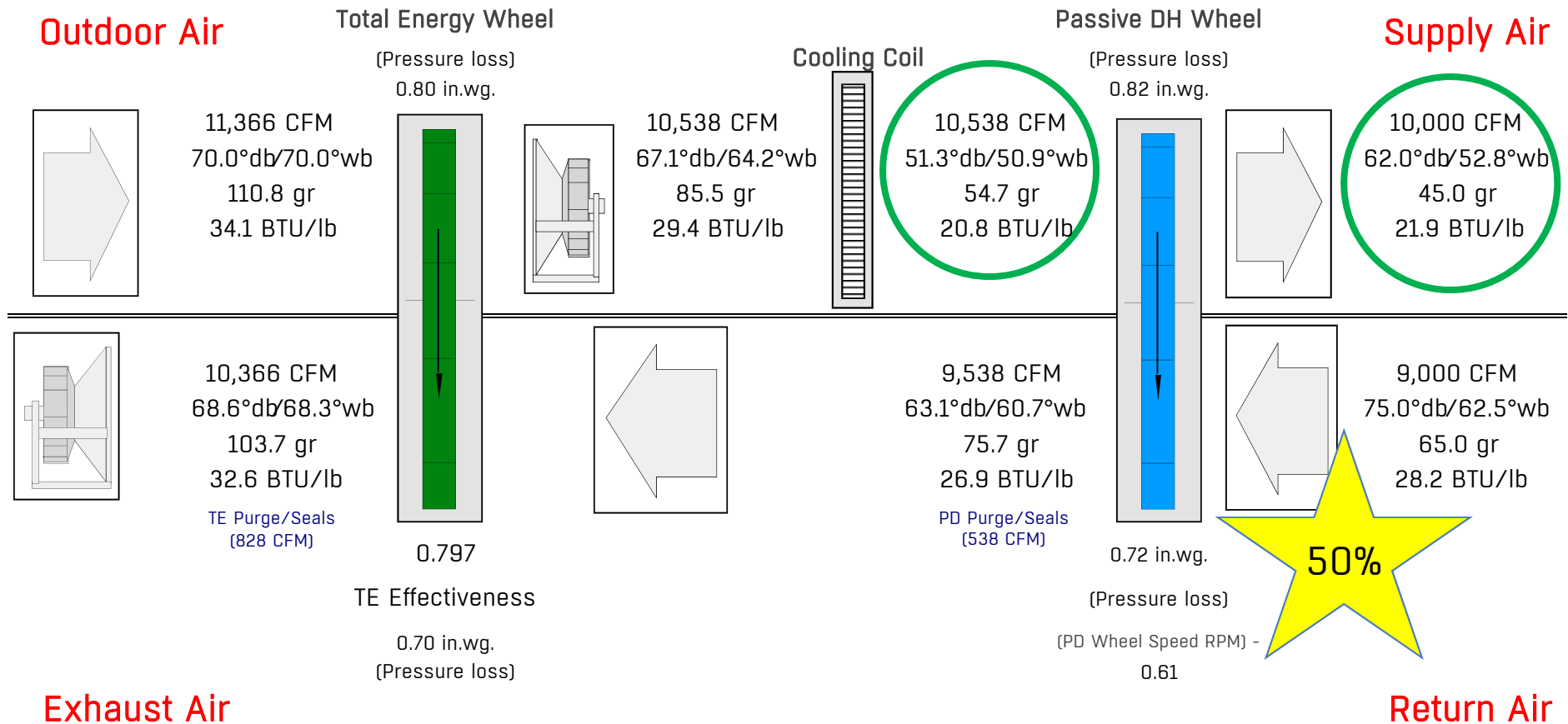
SEMCO Pinnacle



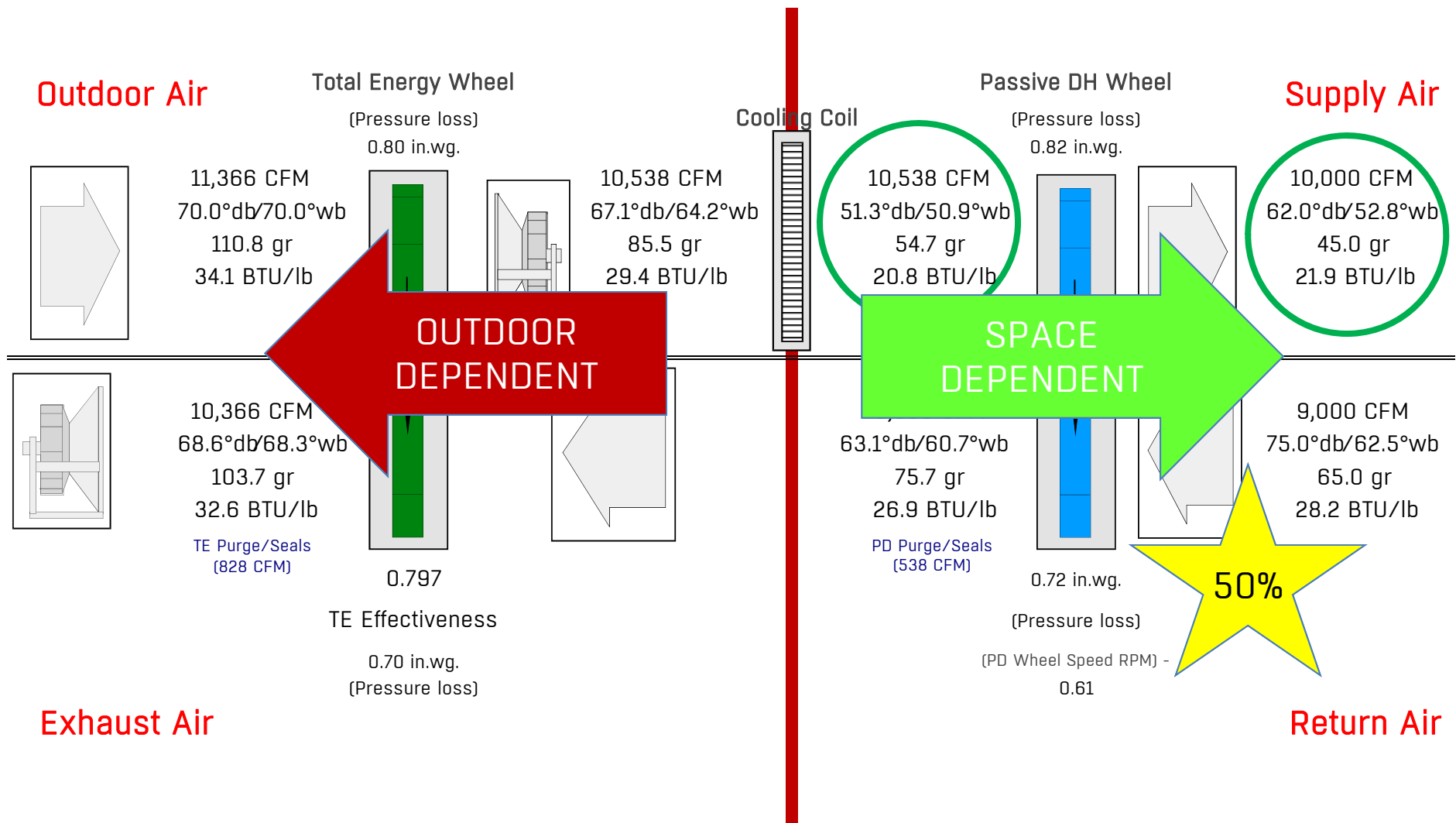
SEMCO Pinnacle – Part Load



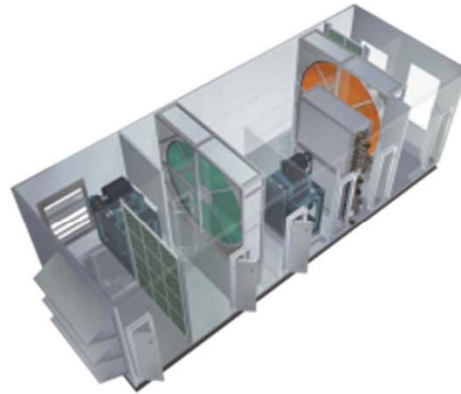
SEMCO Pinnacle – Part Load



SEMCO Pinnacle – Part Load



3fficiency – QUESTIONS?



QUESTIONS?

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- Pinnacle™ Dedicated Outside Air System (DOAS),
- NEUTON™ Chilled Beam Pump Module, and
- SEMCO Active Chilled Beam line.

NEUTON is what makes 3fficiency™ possible.